

**Rating: Avoid**

**Issue Offer**

**Total issue size:**

**Fresh - INR 26.005 Mn (433.41 Mn shares)**

**Issue Summary`**

|                             |                             |
|-----------------------------|-----------------------------|
| Price Band (INR)            | 57-60                       |
| Face Value (INR)            | 10                          |
| Implied Market Cap (INR Mn) | 172976.133                  |
| Market Lot                  | 250                         |
| Issue Opens on              | 17 <sup>th</sup> August, 26 |
| Issue Close on              | 19 <sup>th</sup> August, 26 |
| No. of share pre-issue      | 2,44,95,26,460              |
| No. of share post issue     | 2,88,29,35,550              |
| Listing                     | NSE, BSE                    |

**Issue Break-up (% of Total Issue)**

|                |    |
|----------------|----|
| QIB Portion    | 50 |
| Retail Portion | 35 |
| NII Portion    | 15 |

**Book Running Lead Managers**

|                                                                           |
|---------------------------------------------------------------------------|
| JM Financial Limited                                                      |
| Axis Capital Limited                                                      |
| IIFL Capital Services Limited (Formerly known as IIFL Securities Limited) |
| SBI Capital Markets Limited                                               |
| 360 ONE WAM Limited                                                       |

**Registrar**

KFin Technologies Limited

**Shareholding Pattern**

|                 | Pre-Issue | Post-Issue |
|-----------------|-----------|------------|
| Promoters       | 88.74%    | 75.40%     |
| Public & Others | 11.26%    | 24.60%     |

**Objects of the Issue**

Repayment and/or prepayment, in part or full, of certain borrowings availed by the company and Certain wholly owned Subsidiaries of Company, namely Bagur Logistics Park Pvt.Ltd., Embassy Industrial Park Hosur Pvt.Ltd., Farukhnagar Logistics Parks LLP, FRK II Industrial Park Pvt.Ltd., Goodluck Buildtech Pvt.Ltd., ILV Distripark Pvt.Ltd., ILV Distripark (MWC) Pvt.Ltd., Jindpur Industrial Park Pvt.Ltd., Kalina Warehousing Pvt.Ltd., Lakshmi

General Corporate Purposes

**Abhishek Jain**

[abhishek.jain@arihantcapital.com](mailto:abhishek.jain@arihantcapital.com)

022-67114871

**Horizon Industrial Parks Ltd. (HIPL)** is a Blackstone-backed industrial and logistics infrastructure platform engaged in developing, owning and operating Grade-A industrial parks, fulfilment centres and in-city logistics facilities across India. The company has built a pan-India portfolio of ~58 mn sq. ft. across 45 assets in 10 cities, with ~27 mn sq. ft. operational and the balance under development. Its integrated model spanning development, ownership and operations enables it to provide customised, end-to-end infrastructure solutions to a diversified tenant base.

**Investment Rationale:**

**Strong Market Position & Scalable Portfolio :** HIPL is among India's largest industrial and logistics infrastructure platforms by total network area, with a rapidly expanding portfolio across key consumption and manufacturing hubs. Its pan-India presence provides access to high-growth logistics corridors and diversified demand centres.

**Strategic Locations & Grade-A Infrastructure :** The company's assets are strategically located near major consumption centres, manufacturing clusters and transport corridors. Its Grade-A facilities, plug-and-play infrastructure and built-to-suit solutions position it to benefit from rising demand for modern warehousing and industrial infrastructure.

**Diversified Customer Base :** HIPL serves multinational and domestic enterprises across sectors, reducing dependence on any single customer or industry. Around 57% of its committed operational network is contracted to Fortune 500 companies, highlighting the quality of its tenant base.

**Tailwinds :** India's manufacturing expansion, e-commerce penetration, organised retail and supply-chain formalisation are driving structural demand for Grade-A industrial and logistics facilities. The growth of organised warehousing is expected to create significant opportunities for large-scale developers.

**Blackstone Sponsorship & Experienced Management :** The company is backed by Blackstone, providing access to global real-estate expertise, capital and institutional operating capabilities. The platform has scaled rapidly since Blackstone's initial acquisition in 2020.

**Growth & Expansion Opportunity :** HIPL plans to expand its industrial and logistics network through greenfield developments, acquisitions and redevelopment of existing assets. Its development pipeline provides visibility for future capacity addition, while strategic presence across major logistics markets supports long-term occupancy and rental growth.

**Valuation & Outlook**

At the IPO price band of INR 57–60/share, HIPL is being offered at a valuation that needs to be assessed primarily on its asset base, operating cash flows and future rental potential rather than near-term P/E, given its continued net losses. The proposed debt repayment should strengthen the balance sheet and improve financial flexibility. With India's logistics infrastructure market benefiting from manufacturing growth, e-commerce and supply-chain formalisation, HIPL offers strong long-term growth potential; however, high leverage, elevated finance costs and continued net losses remain key risks. **We are recommending a "Avoid" rating for this issue.**

| Particulars (INR Mn)  | FY24           | FY25           | FY26           |
|-----------------------|----------------|----------------|----------------|
| Revenue               | 2288.61        | 3902.86        | 6913.81        |
| <i>Growth (% YoY)</i> |                | <i>70.53%</i>  | <i>77.15%</i>  |
| EBITDA                | 151.1          | 3391.2         | 6078           |
| <i>Margins</i>        | <i>6.60%</i>   | <i>86.89%</i>  | <i>87.91%</i>  |
| PAT                   | -1622.1        | -1787.81       | -2036.49       |
| <i>Margins</i>        | <i>-70.88%</i> | <i>-45.81%</i> | <i>-29.46%</i> |

**Arihant Research Desk**Email: [instresearch@arihantcapital.com](mailto:instresearch@arihantcapital.com)

Tel. : 022-42254800

| Head Office                                                                                                                                                                                           | Registered Office                                                                                              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|
| #1011, Solitaire Corporate Park<br>Building No. 10, 1 <sup>st</sup> Floor<br>Andheri Ghatkopar Link Road<br>Chakala, Andheri (E)<br>Mumbai – 400093<br>Tel: (91-22) 42254800<br>Fax: (91-22) 42254880 | Arihant House<br>E-5 Ratlam Kothi<br>Indore - 452003, (M.P.)<br>Tel: (91-731) 3016100<br>Fax: (91-731) 3016199 |

| Stock Rating Scale | Absolute Return |
|--------------------|-----------------|
| BUY                | >20%            |
| ACCUMULATE         | 12% to 20%      |
| HOLD               | 5% to 12%       |
| NEUTRAL            | -5% to 5%       |
| REDUCE             | -5% to -12%     |
| SELL               | <-12%           |

| Research Analyst<br>Registration No. | Contact                 | Website                                                            | Email Id                                                                             |
|--------------------------------------|-------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| INH000002764                         | SMS: 'Arihant' to 56677 | <a href="http://www.arihantcapital.com">www.arihantcapital.com</a> | <a href="mailto:instresearch@arihantcapital.com">instresearch@arihantcapital.com</a> |

**Disclaimer:** This document has been prepared by Arihant Capital Markets Ltd. This document does not constitute an offer or solicitation for the purchase and sale of any financial instrument by Arihant. This document has been prepared and issued on the basis of publicly available information, internally developed data and other sources believed to be reliable. Whilst meticulous care has been taken to ensure that the facts stated are accurate and opinions given are fair and reasonable, neither the analyst nor any employee of our company is in any way is responsible for its contents and nor is its accuracy or completeness guaranteed. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Arihant may trade in investments, which are the subject of this document or in related investments and may have acted upon or used the information contained in this document or the research or the analysis on which it is based, before its publication. This is just a suggestion and Arihant will not be responsible for any profit or loss arising out of the decision taken by the reader of this document. Affiliates of Arihant may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. No matter contained in this document may be reproduced or copied without the consent of the firm.

Arihant Capital Markets Ltd.  
1011, Solitaire Corporate park, Building No. 10, 1st Floor,  
Andheri Ghatkopar Link Road, Chakala, Andheri (E)  
Tel. 022-42254800 Fax. 022-42254880

**Disclaimer:** This disclosure statement is provided in compliance with the SEBI Research Analyst Regulations, 2014. Arihant Capital Markets Limited (ACML) is a registered stockbroker, merchant banker, and research analyst under SEBI, and is also a Point of Presence with the Pension Fund Regulatory and Development Authority (PFRDA). ACML is registered with SEBI with Research Analyst Registration Number INH000002764, Stock Broker Registration Number INZ000180939, and is a Trading Member with NSE, BSE, MCX, NCDEX, and a Depository Participant with CDSL and NSDL.

ACML and its associates may have business relationships, including investment banking, with companies covered by its Investment Research Department. The analysts of ACML, and their associates, are prohibited from holding a financial interest in securities or derivatives of companies they cover, though they may hold stock in the companies they analyze. The recommendations provided by ACML's research team are based on technical and derivative analysis and may differ from fundamental research reports.

ACML confirms that neither it nor its associates have a financial interest or material conflict concerning the companies covered in the research report at the time of publication. Furthermore, ACML, its analysts, and their relatives have no ownership greater than 1% in the subject companies as of the month prior to publication. ACML guarantees that the compensation for its research analysts is not influenced by specific securities or transactions.

ACML affirms that neither the analyst nor the company has served as an officer, director, employee, or engaged in market-making activities for any of the subject companies. Additionally, the research report does not reflect any conflict of interest and is not influenced by specific recommendations made. Neither ACML nor its analysts have received compensation for investment banking or brokerage services from the subject companies in the last 12 months.

The views expressed in this report are those of the analysts and are independent of the proprietary trading desk of ACML, which operates separately to maintain an unbiased stance. Analysts comply with SEBI Regulations when offering recommendations or opinions through public media. The report is intended for informational purposes only and is not an offer or solicitation for the purchase or sale of securities.

This report, which is confidential, may not be reproduced or shared without written consent from ACML. It is based on publicly available data believed to be reliable but has not been independently verified, and no guarantees are made about its accuracy. All opinions and information contained in the report are subject to change without notice.

ACML disclaims liability for any losses resulting from reliance on this report. The report does not constitute an offer to buy or sell securities, and ACML is not responsible for the risks involved in investments. ACML and its affiliates may have positions in the securities discussed or hold other financial interests in them.

The distribution of this report in certain jurisdictions may be restricted by law, and the report is not intended for distribution where it would violate local laws. Investors are advised to consider their financial position, risk tolerance, and investment objectives before engaging in transactions, particularly in high-risk financial products such as derivatives.

ACML reserves the right to modify this disclosure statement without prior notice. The report has been prepared using publicly available information and internally developed data, though ACML does not guarantee its completeness or accuracy. Historical price data for securities can be accessed via official exchanges like NSE or BSE.

ACML and its affiliates may conduct proprietary transactions or investment banking services for the companies mentioned in this report. In compliance with SEBI regulations, ACML maintains comprehensive records of research reports, recommendations, and the rationale for those recommendations, which are preserved for at least five years. An annual compliance audit is conducted by a member of the ICAI or ICSI to ensure adherence to applicable regulations. This report is issued in accordance with applicable SEBI regulations and does not guarantee future performance or returns.

### **Arihant Capital Markets Ltd.**

1011, Solitaire Corporate park, Building No. 10, 1st Floor,  
Andheri Ghatkopar Link Road, Chakala, Andheri (E)  
Tel. 022-42254800

---

Abhishek Jain  
Head of Research  
[Abhishek.jain@arihantcapital.com](mailto:Abhishek.jain@arihantcapital.com)

---