

Theatrical recovery gains momentum; growth visibility improves

**CMP: INR 1,064**

**Rating: Buy**

**Target Price: INR 1,338**

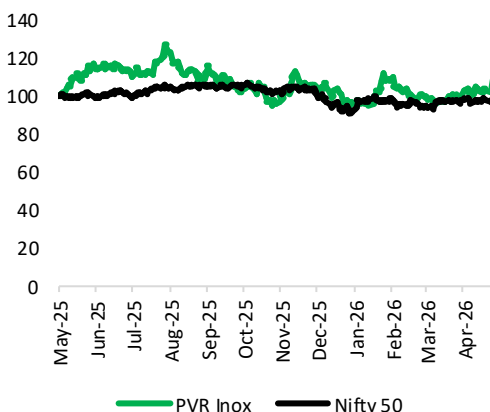
**Stock Info**

|                                                     |                       |
|-----------------------------------------------------|-----------------------|
| BSE                                                 | 532689                |
| NSE                                                 | PVRINOX               |
| Bloomberg                                           | PVRL:IN               |
| Sector                                              | Media & Entertainment |
| Face Value (INR)                                    | 10                    |
| Equity Capital (INR mn)                             | 982                   |
| Mkt Cap (INR mn)                                    | 103,601               |
| 52 W H/L (INR)                                      | 1,250 / 907           |
| <b>Shareholding Pattern %</b><br>(As on June, 2026) |                       |
| Promoters                                           | 27.53                 |
| Public & Others                                     | 72.47                 |

**Stock Performance (%)**

|          | 1m    | 6m    | 12m   |
|----------|-------|-------|-------|
| PVR      | 7.51  | 14.28 | 8.71  |
| Nifty 50 | -1.06 | -5.11 | -3.70 |

**PVR Vs Nifty**



PVR Inox reported its Q1FY27 numbers, with revenue at INR 16,222 Mn (up by 11.91% YoY and 4.84% QoQ), slightly below our estimates of INR 16,868 Mn. Operating performance led by 8% growth in admissions, higher ATP and SPH, driving 16% growth in ticket sales and 17% growth in F&B revenue. EBITDA grew by 203.45% YoY & down by 37.82% QoQ, to INR 1,848 Mn, above our estimate of INR 1,629 Mn. EBITDA Margin expanded by 719 bps YoY and contracted 782 bps QoQ to 11.4%, above our estimates 9.7%. Operating leverage boosted EBITDA on YoY basis. Net Profit came at INR 565 Mn in Q1FY27 as compared to loss of INR 474 Mn in Q1FY26 and up by 276.67% QoQ, above our estimate of INR 268 Mn. PAT margin stood at 3.5% in Q1FY27, above our estimates of 1.59%. As on 30th June 2026, the company operates with 1,779 screens across 113 cities.

**Investment Rationale**

**Rising footfalls and higher consumer spending to drive operating leverage:** Q1FY27 footfalls increased 8% YoY to 36.6 Mn, while ATP rose 8% YoY to INR 273 and Spend per Head (SPH) increased 9% YoY to INR 161. Consequently, revenue grew 12% YoY to INR 16,222 Mn, while EBITDA of INR 1,988 Mn, translating into a 12.25% EBITDA margin. The combination of higher footfalls, premiumisation, dynamic pricing and improved F&B monetisation should enable PVR INOX to benefit from operating leverage as occupancy gradually improves. Continued cost control, including lower F&B wastage and improved cost efficiencies, further supports the company's margin expansion potential.

**Asset-light expansion provides a long runway for growth:** The company is increasingly relying on asset-light and FOCO models to expand its screen network, allowing it to grow without putting significant pressure on its balance sheet. The company plans to add 90-100 gross screens and ~80 net screens in FY27, while annual CapEx is now expected at ~INR 3,500 Mn, lower than the earlier estimate of INR 4,000 Mn, supported by the stronger adoption of capital-light formats. The company also sees significant whitespace in nearly 300 under-screened Tier-2 and Tier-3 cities, where rising spending power and limited organised multiplex penetration offer an attractive growth opportunity.

**Strong content pipeline to sustain theatrical recovery:** is benefiting from a broad-based recovery in theatrical consumption, with Hindi, regional and Hollywood content contributing to footfall growth. Importantly, the recovery is no longer dependent only on a few blockbuster releases, as several mid-scale and regional films have also performed well. The upcoming content slate remains encouraging, with major releases such as *Ramayana Part 1*, *King, Love and War* in Hindi and *Avengers: Domsday*, *Spider-Man: Brand New Day* and *Dune Part 3* in Hollywood. The quality and breadth of the FY27 content pipeline are expected to remain strong, which should support admissions and occupancy levels and provide a favourable backdrop for revenue growth.

**Outlook and Valuation:** We remain positive on PVR INOX supported by a healthy content pipeline, improving consumer spending and a structurally stronger balance sheet. The broad-based recovery across Hindi, regional and Hollywood content, along with a strong FY27 slate, should support sustained growth in admissions and occupancy, while higher ATP/SPH and continued cost efficiencies provide scope for operating leverage and margin expansion. The shift towards asset-light/FOCO formats should enable ~80 net screen additions in FY27 with lower CapEx intensity, while the company's net cash position of INR 800 Mn provides flexibility to fund growth without balance-sheet stress. We also see additional long-term upside from expansion into Tier-2/3 markets and monetisation of the cinema network through alternate content, live sports, F&B and digital initiatives. **Therefore, We maintain our BUY rating on the stock with the target price of INR 1,338, valuing the company at 9.5x FY28E EV/EBITDA.**

**Exhibit 1: Financial Performance**

| Year-end March |           |        |        |           |                   |           |         |
|----------------|-----------|--------|--------|-----------|-------------------|-----------|---------|
| (INR Mn)       | Net Sales | EBITDA | PAT    | EPS (INR) | EBITDA Margin (%) | EV/EBITDA | P/E (x) |
| FY25           | 57,600    | 3,343  | -1,521 | -15.5     | 5.8%              | 34.1      | -68.7   |
| FY26           | 66,696    | 7,260  | 3,867  | 39.4      | 10.9%             | 14.6      | 27.0    |
| FY27E          | 76,374    | 9,382  | 3,235  | 32.9      | 12.3%             | 10.5      | 32.3    |
| FY28E          | 89,307    | 11,366 | 4,847  | 49.4      | 12.7%             | 7.9       | 21.6    |
| FY29E          | 1,04,041  | 14,009 | 6,934  | 70.6      | 13.5%             | 5.6       | 15.1    |

Source: Company reports, Arihant Capital Research

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**Exhibit 2: Quarterly Performance**

| INR Mn (Consolidated)             | Q1FY27 | Q4FY26 | Q1FY26 | Q-o-Q  | Y-o-Y  |
|-----------------------------------|--------|--------|--------|--------|--------|
| Net Sales                         | 16,222 | 15,473 | 14,496 | 4.8%   | 11.9%  |
| Movie exhibition cost             | 3,459  | 3,507  | 2,804  | -1.4%  | 23.4%  |
| Consumption of food and beverages | 1,626  | 1,705  | 2,212  | -4.6%  | -26.5% |
| Gross Profit                      | 11,137 | 10,261 | 9,480  | 8.5%   | 17.5%  |
| Gross Margin %                    | 69%    | 66%    | 65%    | 3.5%   | 5.0%   |
| Employees benefits expense        | 1,769  | 1,778  | 1,726  | -0.5%  | 2.5%   |
| Rent                              | 3,406  | 3,288  | 2,868  | 3.6%   | 18.8%  |
| Other Expenses                    | 3,974  | 4,017  | 4,003  | -1.1%  | -0.7%  |
| EBITDA                            | 1,988  | 1,178  | 883    | 68.8%  | 125.1% |
| EBITDA margin %                   | 12.25% | 7.61%  | 6.09%  | 464.17 | 616.36 |
| Depreciation                      | 1,119  | 1,259  | 1,123  | -11.1% | -0.4%  |
| EBIT                              | 869    | -81    | -240   | NA     | NA     |
| EBIT Margin %                     | 5.36%  | -0.52% | -1.66% | NA     | NA     |
| Other Income                      | 261    | 305    | 188    | -14.4% | 38.8%  |
| Finance Cost                      | 234    | 287    | 440    | -18.5% | -46.8% |
| PBT                               | 896    | 1,847  | -492   | NA     | NA     |
| Tax-Total                         | 192    | 58     | -158   | NA     | NA     |
| Tax Rate (%)                      | 21%    | 3%     | 32%    | 582.4% | -33.3% |
| Reported Net Profit               | 705    | 1,788  | -335   | NA     | NA     |
| PAT Margin %                      | 4.35%  | 11.56% | -2.31% | NA     | NA     |
| Reported EPS (INR)                | 7.18   | 18.21  | -3.41  | NA     | NA     |

|                                 | Q1FY27 | Q4FY26 | Q1FY26 | Q-o-Q   | Y-o-Y   |
|---------------------------------|--------|--------|--------|---------|---------|
| Movie Production Cost/Sales (%) | 31.35  | 33.68  | 34.60  | -233.82 | -325.63 |
| Employee exp/Sales (%)          | 10.90  | 11.49  | 11.91  | -58.60  | -100.18 |
| Other exp/Sales (%)             | 24.50  | 25.96  | 27.61  | -146.38 | -311.69 |

**PVR INOX– Q1FY27 Concall KTAs**

**Outlook -** The company expects ~90–100 gross screen additions and ~80 net additions in FY27, while CapEx is now expected at around INR 350 crore, lower than the earlier INR 400 crore estimate, as more growth comes through the asset-light and FOCO. The company is also expanding beyond movies through live sports, concerts, alternate content, food courts and other out-of-home entertainment, which should help increase utilisation of its large real estate footprint; plans to prioritise growth and improve ROCE/ROE, with the immediate goal of returning to pre-COVID return on capital levels.

**Operating Performance**

- 36.6 Mn admissions in Q1FY27, up 8% YoY; a broad-based recovery in theatrical demand across Hindi, Hollywood and regional content.
- ATP increased 8% YoY to INR 273, supported by dynamic pricing, premium formats and a strong mix of Hollywood and premium content.
- SPH grew 9% YoY to INR 161, driven by a combination of higher value and volume, promotional initiatives and selective price increases.

**Content Pipeline**

- Highly positive on the movie pipeline for the rest of FY27, with strong content expected across Hindi, Hollywood and regional languages.
- Key Hindi releases include Ramayana Part 1, King and Love and War, while Hollywood has a strong slate comprising Avengers: Doomsday, Spider-Man: Brand New Day and Dune Part 3.
- The theatrical market is becoming more diversified, with mid-sized and smaller films also performing well rather than growth being dependent only on INR 500 crore+ blockbusters.
- Regional content also remains strong, with films such as Raja Shivaji, Dhrishyam 3 and Karuppu contributing to admissions.
- There is no shortage of films in terms of either quantity or quality, and the overall FY27 content pipeline is considered as strong as last year.

### Screen Expansion and Growth Strategy

- Remains on track to add 90–100 gross screens in FY27; expects ~80 net screen additions during FY27.
- A significant portion of the new screens is expected to open in Q2 and Q3, as some completed screens were awaiting regulatory licences in Q1.
- Most loss-making and older screens targeted for closure were already shut in Q1, with limited closures expected for the remainder of FY27.
- Over the longer term, management sees significant growth potential in Tier 2 and Tier 3 cities, identifying ~300 under-served cities as potential opportunities.
- The company is targeting locations with populations of more than 150,000, along with suitable demographics and spending power.
- Screen expansion could accelerate beyond FY27 as it penetrates these under-screened markets.

### CapEx and Capital Allocation

- FY27 CapEx guidance has been reduced from the earlier INR 400 crore to ~INR 350 crore, primarily due to the stronger response to asset-light and FOCO formats.
- The INR 350 crore CapEx includes investments across new screens, renovations, the food court JV and other initiatives.
- The company is allocating a relatively higher share of CapEx towards renovating high-value existing properties.
- Investment in the food court business is expected to remain non-material at the overall company level due to its lower capital intensity.
- The immediate target is to bring return on capital back to pre-COVID levels.

### Occupancy and Margin Improvement

- Occupancy has not yet returned to pre-COVID levels but believes the trajectory is improving; expects occupancy to improve as the number and quality of films increase and theatrical release windows become more favourable.
- Management believes it can achieve pre-COVID-like margins even at occupancy levels of ~27–28%, supported by tight cost control and operating efficiencies.
- Cost optimisation has been undertaken across utilities, manpower, rentals and other operating costs, while F&B COGS has also declined.

### Advertising Revenue

- The company expects advertising revenue to take around another year to fully recover to and move beyond pre-COVID levels.
- Advertising growth is expected to benefit from a strong film slate in Q3 and Q4, particularly from major titles such as King and Avengers.
- The company is also shifting its pitch from selling advertising around individual films towards selling audience eyeballs; expects this change in media-buying behaviour to take a few quarters.

### Alternate Content

- Gradually repositioning from being purely a cinema operator to becoming a broader out-of-home entertainment destination.
- The company has successfully screened IPL and FIFA World Cup 2026, with the FIFA World Cup final attracting ~64,000 people, despite being screened at 12:30 AM; sees opportunities in sports, concerts, live events, stand-up comedy and curated re-releases.
- The company has ~15 Mn sq. ft. of space under lease across its cinema network and is exploring ways to better monetise this footprint.
- Food court initiatives are being expanded, with the company planning more locations through its JV with Devyani.
- The company is also evaluating additional entertainment formats that can be developed by repurposing existing cinema space or using additional space.

### Digital and Online Revenue

- Online ticketing penetration increased to ~69%, up from ~63–64% earlier.
- Higher online penetration, increased admissions and higher ATP together contributed to 29% YoY growth in convenience fee revenue; expects online penetration to continue increasing, although the growth rate is likely to moderate due to diminishing returns as penetration approaches 70%.
- The company has also started monetising its website and app inventory by offering brands advertising opportunities on its digital platforms.
- This initiative is still at an early stage, with annualised revenue potential estimated at ~INR 2–3 crore, but strategically important for moving towards a more digital media offering.

### Other Highlights

- The company expects full-year film hire costs to remain ~45–45.5%.
- The lower film hire cost in Q1 was largely due to the mix of films and a higher proportion of third- and fourth-week screenings, which carry lower revenue-sharing terms.
- The absence of a major blockbuster during the quarter also resulted in lower bonus payouts compared with the previous year.
- F&B COGS has been declining for the past 2 years due to wastage reduction, technology adoption, better cost control and broader F&B offerings; expects F&B COGS to be lower than last year on a full-year basis.
- The company has moving from peak debt of ~INR 1,450 crore to a net cash position of INR 80 crore; generated ~INR 570 crore of free cash flow in the FY26.
- ~20% of the company's screen network comprises premium formats, including IMAX, 4DX, ICE, ScreenX, recliners and Insignia.
- Dynamic pricing allows the company to charge higher prices for fresh and popular films while offering discounts on weekdays, morning shows and front-row seats to drive additional footfalls.

Exhibit 3: New Screens Addition Mix (model wise and region wise) to be opened in FY27

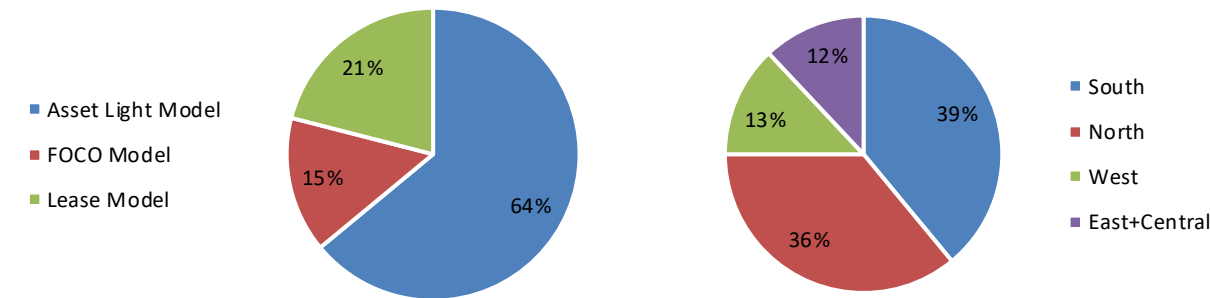
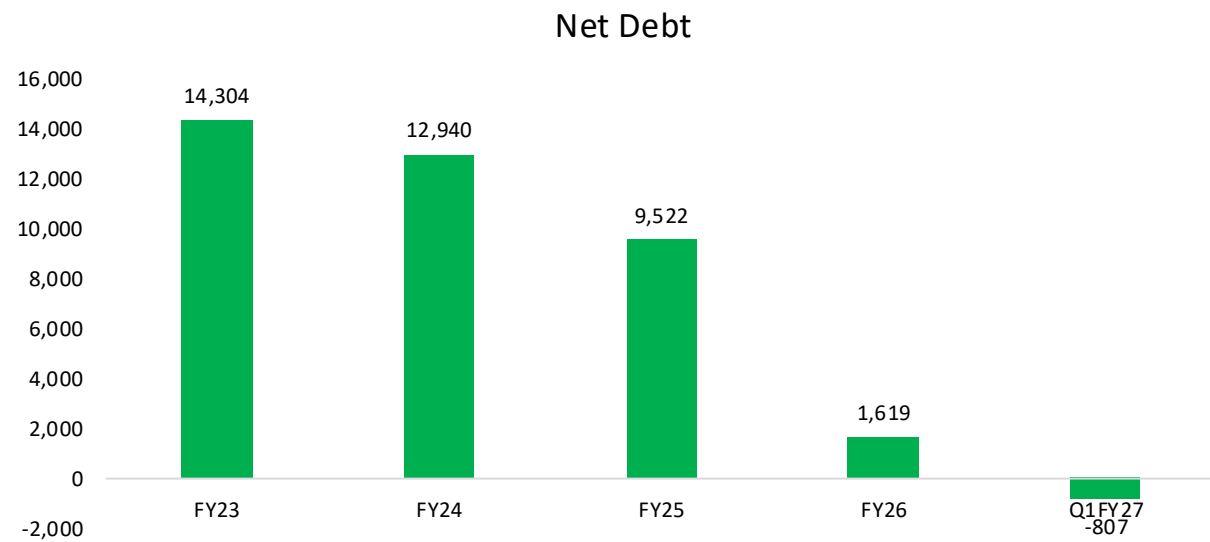


Exhibit 4: Positive Net Cash Position

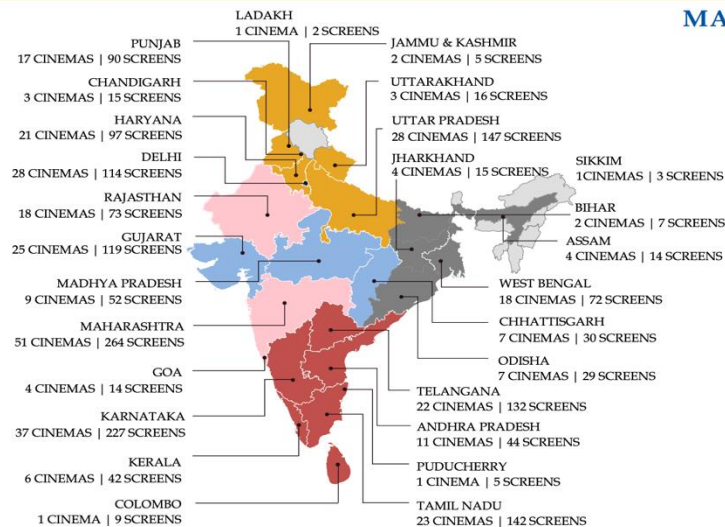
| (INR Mn)   | 31 Mar'23 | 31 Mar'24 | 31 Mar'25 | 31 Mar'26 | 30 Jun'26 |
|------------|-----------|-----------|-----------|-----------|-----------|
| Gross Debt | 17,927    | 17,177    | 14,908    | 7,586     | 5,509     |
| Cash       | 3623      | 4237      | 5386      | 5,967     | 6,316     |
| Net Debt   | 14,304    | 12,940    | 9,522     | 1,619     | -807      |



Source: Company reports, Arianth Capital Research

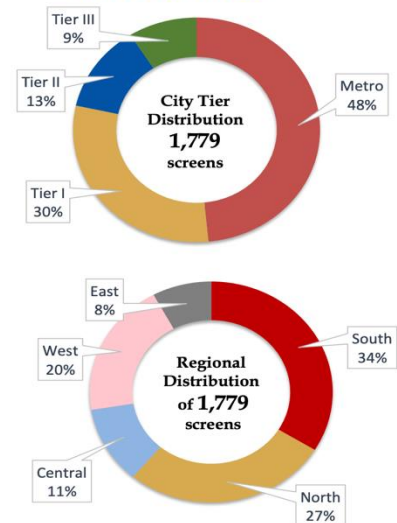


## Exhibit 5: Diversified Network Of 1,779 Screens In 113 Cities

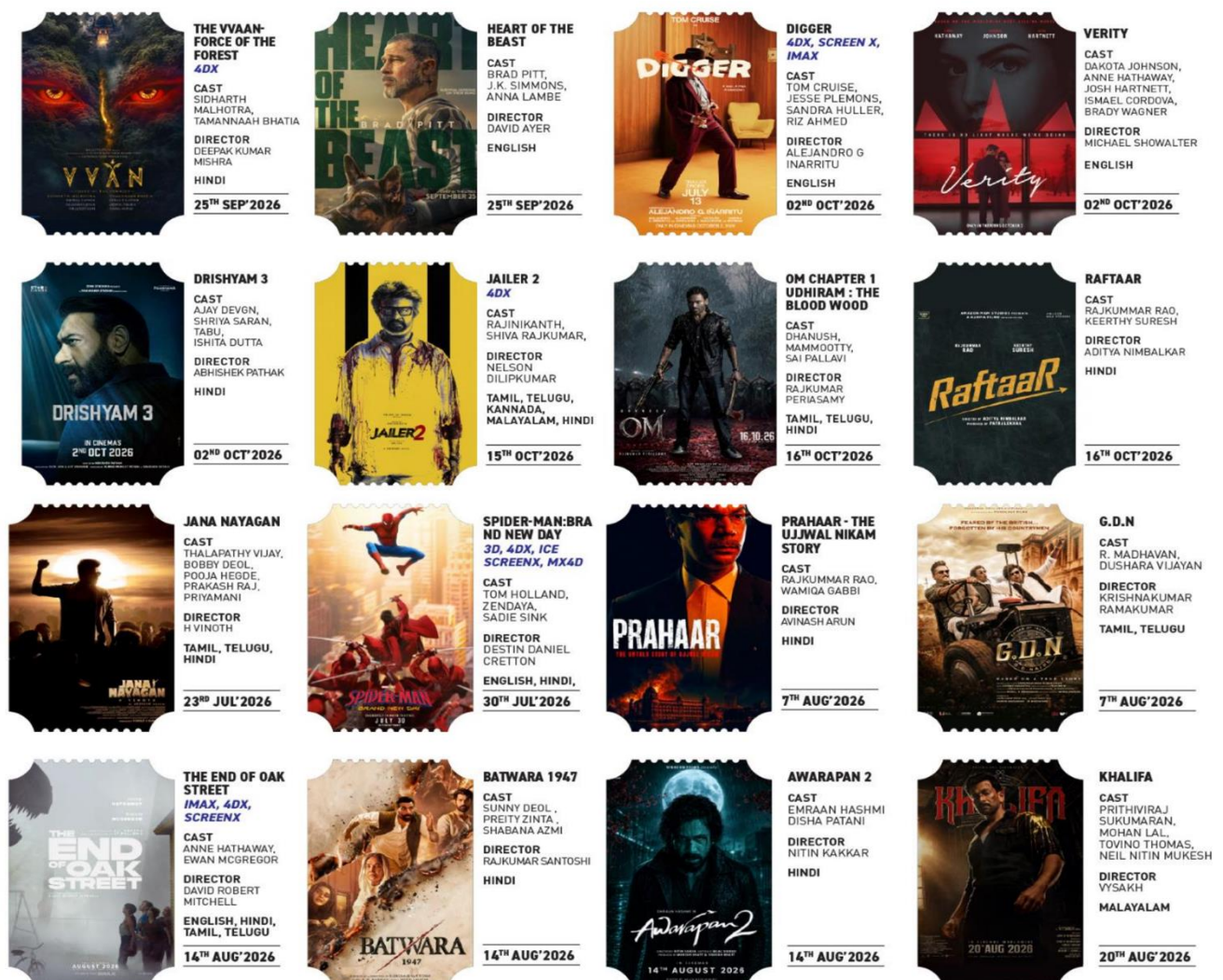


Note 1: Includes 19 Management Properties With 71 Screens. Screen Portfolio as on date  
Note 2: South Includes Sri Lanka

## MAKING THE BRAND 'ASPIRATIONAL' &amp; 'AFFORDABLE'



## Exhibit 6: Content Lineup



Source: Company reports, Arianth Capital Research

### Exhibit 7:Key Financials

| Income Statement (INR Mn)                   |                  |                  |                  |                  |                  |
|---------------------------------------------|------------------|------------------|------------------|------------------|------------------|
| Year End-March                              | FY25             | FY26             | FY27E            | FY28E            | FY29E            |
| Gross Sales                                 | 57,600           | 66,696           | 76,374           | 89,307           | 1,04,041         |
| <b>Net Sales</b>                            | <b>57,600</b>    | <b>66,696</b>    | <b>76,374</b>    | <b>89,307</b>    | <b>1,04,041</b>  |
| YoY (%)                                     | -5.68%           | 15.79%           | 14.51%           | 16.93%           | 16.50%           |
| <b>Adjusted COGS</b>                        | <b>19,643.00</b> | <b>22,541.00</b> | <b>25,292.58</b> | <b>29,392.45</b> | <b>34,033.56</b> |
| YoY (%)                                     | -6.42%           | 14.75%           | 12.21%           | 16.21%           | 15.79%           |
| <b>Personnel/ Employee benefit expenses</b> | <b>6,771.00</b>  | <b>7,352.00</b>  | <b>8,254.29</b>  | <b>9,632.76</b>  | <b>11,199.56</b> |
| YoY (%)                                     | 3.01%            | 8.58%            | 12.27%           | 16.70%           | 16.27%           |
| Rent                                        | 12372.00         | 12771.00         | 14765.32         | 17179.30         | 19909.35         |
| YoY (%)                                     | 21.48%           | 19.15%           | 19.33%           | 19.24%           | 19.14%           |
| <i>Manufacturing &amp; Other Expenses</i>   | <i>15,471.00</i> | <i>16,772.00</i> | <i>18,679.83</i> | <i>21,736.68</i> | <i>24,889.36</i> |
| YoY (%)                                     | 0.42%            | 8.41%            | 11.38%           | 16.36%           | 14.50%           |
| <b>Total Expenditure</b>                    | <b>54,257.00</b> | <b>59,436.00</b> | <b>66,992.01</b> | <b>77,941.18</b> | <b>90,031.83</b> |
| YoY (%)                                     | -4.00%           | 9.55%            | 12.71%           | 16.34%           | 15.51%           |
| <b>Adj. EBITDA</b>                          | <b>3,343.00</b>  | <b>7,260.00</b>  | <b>9,382.27</b>  | <b>11,365.94</b> | <b>14,009.46</b> |
| YoY (%)                                     | -26.62%          | 117.17%          | 29.23%           | 21.14%           | 23.26%           |
| <b>EBITDA Margin (%)</b>                    | <b>5.80%</b>     | <b>10.89%</b>    | <b>12.28%</b>    | <b>12.73%</b>    | <b>13.47%</b>    |
| Depreciation                                | 4,834.00         | 4,701.00         | 4,777.07         | 4,712.60         | 4,755.64         |
| % of Gross Block                            | 4.48%            | 4.24%            | 4.17%            | 7.67%            | 7.16%            |
| <b>EBIT</b>                                 | <b>-1,491.00</b> | <b>2,559.00</b>  | <b>4,605.20</b>  | <b>6,653.34</b>  | <b>9,253.82</b>  |
| EBIT Margin (%)                             | -2.59%           | 3.84%            | 6.03%            | 7.45%            | 8.89%            |
| Interest Expenses                           | 1,880.00         | 1,509.00         | 1,411.40         | 1,379.58         | 1,346.33         |
| Non-operating/ Other income                 | 919.00           | 974.00           | 1,168.87         | 1,366.45         | 1,591.81         |
| <b>PBT</b>                                  | <b>-2,455.00</b> | <b>4,375.00</b>  | <b>4,362.67</b>  | <b>6,640.21</b>  | <b>9,499.30</b>  |
| Tax-Total                                   | -934.00          | 508.00           | 1,128.00         | 1,792.86         | 2,564.81         |
| <b>Adj. Net Profit</b>                      | <b>-1,521.00</b> | <b>3,867.00</b>  | <b>3,234.67</b>  | <b>4,847.35</b>  | <b>6,934.49</b>  |
| <b>Reported Profit</b>                      | <b>-1,521.00</b> | <b>3,867.00</b>  | <b>3,234.67</b>  | <b>4,847.35</b>  | <b>6,934.49</b>  |
| PAT Margin                                  | -2.64%           | 5.80%            | 4.24%            | 5.43%            | 6.67%            |
| Shares o/s/ paid up equity sh capital       | 98.20            | 98.20            | 98.20            | 98.20            | 98.20            |
| Adj EPS                                     | -15.49           | 39.38            | 32.94            | 49.36            | 70.62            |

| Balance Sheet (INR Mn)                         |                 |                 |                 |                 |                 |
|------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Year-end March                                 | FY25            | FY26            | FY27E           | FY28E           | FY29E           |
| <b>Sources of Funds</b>                        |                 |                 |                 |                 |                 |
| Equity Share Capital                           | 982             | 982             | 982             | 982             | 982             |
| Reserves & Surplus/ Other Equity               | 69,552          | 72,805          | 76,040          | 80,887          | 87,822          |
| <b>Networth</b>                                | <b>70,534</b>   | <b>73,787</b>   | <b>77,022</b>   | <b>81,869</b>   | <b>88,804</b>   |
| Unsecured Loans/ Borrowings/ Lease Liabilities | 77,746          | 67,791          | 68,545          | 69,422          | 70,426          |
| Other Liabilities                              | 247             | 353             | 418             | 501             | 601             |
| <b>Total Liabilities</b>                       | <b>1,62,624</b> | <b>1,56,123</b> | <b>1,62,879</b> | <b>1,70,248</b> | <b>1,80,161</b> |
| <b>Total Funds Employed</b>                    | <b>2,58,135</b> | <b>2,53,430</b> | <b>2,66,457</b> | <b>2,80,661</b> | <b>2,99,908</b> |
| <b>Application of Funds</b>                    |                 |                 |                 |                 |                 |
| <b>Net Fixed Assets</b>                        | <b>1,39,062</b> | <b>1,33,730</b> | <b>1,33,212</b> | <b>1,30,885</b> | <b>1,29,059</b> |
| Capital WIP                                    | 957             | 315             | 315             | 315             | 315             |
| Investments/ Notes/ Fair value measurement     | 0               | 0               | 0               | 0               | 0               |
| <b>Current assets</b>                          | <b>10,810</b>   | <b>11,122</b>   | <b>18,177</b>   | <b>27,618</b>   | <b>39,088</b>   |
| Inventory                                      | 802             | 732             | 834             | 1,013           | 1,199           |
| Days                                           | 14              | 12              | 14              | 14              | 14              |
| Debtors                                        | 2,430           | 2,672           | 2,803           | 3,339           | 3,919           |
| Days                                           | 15              | 14              | 13              | 14              | 14              |
| Other Current Assets                           | 2,067           | 1,699           | 1,869           | 2,056           | 2,261           |
| Cash and Cash equivalent                       | 5,225           | 5,883           | 12,468          | 20,922          | 31,312          |
| <b>Current Liabilities/Provisions</b>          | <b>24,977</b>   | <b>23,520</b>   | <b>26,556</b>   | <b>28,545</b>   | <b>30,944</b>   |
| Creditors / Trade Payables                     | 7,523           | 5,948           | 8,176           | 9,233           | 10,573          |
| Days                                           | 61              | 53              | 57              | 55              | 55              |
| Liabilities                                    | 4,864           | 6,579           | 6,908           | 7,253           | 7,616           |
| <b>Net Current Assets</b>                      | <b>-14,167</b>  | <b>-12,398</b>  | <b>-8,379</b>   | <b>-927</b>     | <b>8,144</b>    |
| <b>Total Asset</b>                             | <b>1,62,624</b> | <b>1,56,123</b> | <b>1,62,879</b> | <b>1,70,248</b> | <b>1,80,161</b> |
| <b>Total Capital Employed</b>                  | <b>1,76,791</b> | <b>1,68,521</b> | <b>1,71,259</b> | <b>1,71,175</b> | <b>1,72,017</b> |

Source: Company reports, Arianth Capital Research

## Key Financials

| Cash Flow Statement (INR Mn)                                                    |                  |                   |                  |                  |                  |
|---------------------------------------------------------------------------------|------------------|-------------------|------------------|------------------|------------------|
| Year End-March                                                                  | FY25             | FY26              | FY27E            | FY28E            | FY29E            |
| <b>Profit After tax</b>                                                         | <b>-1,521.00</b> | <b>3,867.00</b>   | <b>3,234.67</b>  | <b>4,847.35</b>  | <b>6,934.49</b>  |
| <b>Adjustments: Add</b>                                                         |                  |                   |                  |                  |                  |
| Depreciation and amortisation                                                   | 4,834.00         | 4,701.00          | 4,777.07         | 4,712.60         | 4,755.64         |
| Interest adjustment                                                             | 961.00           | 535.00            | 242.53           | 13.13            | -245.48          |
| <b>Change in assets and liabilities</b>                                         | <b>3,340.00</b>  | <b>9,611.00</b>   | <b>9,382.27</b>  | <b>11,365.94</b> | <b>14,009.46</b> |
| Inventories                                                                     | -77.00           | 70.00             | -102.38          | -178.30          | -186.11          |
| Trade receivables                                                               | -84.00           | -242.00           | -130.73          | -535.86          | -580.11          |
| Trade payables                                                                  | 1,012.00         | -1,575.00         | 2,228.42         | 1,056.94         | 1,339.36         |
| Other liabilities and provisions                                                | -166.00          | -1,001.00         | 29.55            | 75.94            | 120.15           |
| Other Assets                                                                    | -611.00          | 1,192.00          | -197.80          | -223.16          | -252.73          |
| Taxes                                                                           | -74.00           | -98.00            | 0.00             | 0.00             | 0.00             |
| <b>Net cash from operating activities</b>                                       | <b>4,333.00</b>  | <b>10,673.00</b>  | <b>11,508.73</b> | <b>11,830.96</b> | <b>14,692.54</b> |
| Net Sale/(Purchase) of tangible and intangible assets, Capital work in progress | 2,392.00         | 1,273.00          | -4,258.99        | -2,385.31        | -2,930.26        |
| Net Sale/(Purchase) of investments                                              | 1,068.00         | 962.00            | 1,192.87         | 1,366.45         | 1,591.81         |
| Others                                                                          | 282.00           | 227.00            | -243.15          | -255.31          | -268.07          |
| <b>Net cash (used) in investing activities</b>                                  | <b>3,742.00</b>  | <b>2,462.00</b>   | <b>-3,309.27</b> | <b>-1,274.17</b> | <b>-1,606.52</b> |
| Interest expense                                                                | -6,215.00        | -8,520.00         | -268.56          | -129.69          | 20.40            |
| Dividend paid                                                                   | 1.00             | 2.00              | 3.00             | 4.00             | 5.00             |
| Other financing activities                                                      | -265.00          | -1,103.00         | -1,128.00        | -1,792.86        | -2,564.81        |
| <b>Net cash (used) in financing activities</b>                                  | <b>-6,824.00</b> | <b>-12,508.00</b> | <b>-1,577.26</b> | <b>-2,055.94</b> | <b>-2,637.25</b> |
| <b>Closing Balance</b>                                                          | <b>5,289.00</b>  | <b>5,916.00</b>   | <b>12,538.20</b> | <b>21,039.05</b> | <b>31,487.82</b> |
|                                                                                 |                  |                   |                  |                  |                  |
| <b>FCF</b>                                                                      | <b>248.00</b>    | <b>7,547.00</b>   | <b>6,820.63</b>  | <b>7,444.23</b>  | <b>9,609.32</b>  |
| Capex ( % of sales )                                                            | 4,085.00         | 3,126.00          | 3,818.71         | 4,465.36         | 5,202.06         |

| Ratios                            |        |        |        |        |         |
|-----------------------------------|--------|--------|--------|--------|---------|
| Year-end March                    | FY25   | FY26   | FY27E  | FY28E  | FY29E   |
| <b>Solvency Ratios</b>            |        |        |        |        |         |
| Debt / Equity                     | 0.21   | 0.10   | 0.09   | 0.08   | 0.07    |
| Net Debt / Equity                 | 0.14   | 0.02   | -0.07  | -0.18  | -0.29   |
| Debt / EBITDA                     | 4.46   | 1.04   | 0.75   | 0.58   | 0.44    |
| Current Ratio                     | 0.43   | 0.47   | 0.68   | 0.97   | 1.26    |
| <b>DuPont Analysis</b>            |        |        |        |        |         |
| Sales/Assets                      | 0.35   | 0.43   | 0.47   | 0.52   | 0.58    |
| Assets/Equity                     | 2.31   | 2.12   | 2.11   | 2.08   | 2.03    |
| RoE                               | -2.16% | 5.24%  | 4.20%  | 5.92%  | 7.81%   |
| <b>Per share ratios</b>           |        |        |        |        |         |
| Reported EPS                      | -15.49 | 39.38  | 32.94  | 49.36  | 70.62   |
| Dividend per share                | 0.00   | 0.00   | 0.00   | 0.00   | 0.00    |
| BV per share                      | 718.27 | 751.40 | 784.33 | 833.70 | 904.31  |
| Cash per Share                    | 53.21  | 59.91  | 126.97 | 213.05 | 318.86  |
| Revenue per Share                 | 586.56 | 679.19 | 777.74 | 909.44 | 1059.48 |
| <b>Profitability ratios</b>       |        |        |        |        |         |
| Net Profit Margin (PAT/Net sales) | -0.54% | -2.64% | 5.80%  | 4.24%  | 5.43%   |
| Gross Profit / Net Sales          | 65.90% | 66.20% | 66.88% | 67.09% | 67.29%  |
| EBITDA / Net Sales                | 5.80%  | 10.89% | 12.28% | 12.73% | 13.47%  |
| EBIT / Net Sales                  | -2.59% | 3.84%  | 6.03%  | 7.45%  | 8.89%   |
| ROCE (%)                          | -1.08% | 1.93%  | 3.38%  | 4.70%  | 6.20%   |
| <b>Activity ratios</b>            |        |        |        |        |         |
| Inventory Days                    | 14.19  | 12.42  | 13.52  | 13.52  | 14.04   |
| Debtor Days                       | 15.13  | 13.96  | 13.39  | 13.64  | 13.75   |
| Creditor Days                     | 61.04  | 52.76  | 57.03  | 55.30  | 54.89   |
| <b>Leverage ratios</b>            |        |        |        |        |         |
| Interest coverage                 | -0.79  | 1.70   | 3.26   | 4.82   | 6.87    |
| Debt / Asset                      | 0.09   | 0.05   | 0.04   | 0.04   | 0.03    |
| <b>Valuation ratios</b>           |        |        |        |        |         |
| EV / EBITDA                       | 34.06  | 14.59  | 10.53  | 7.90   | 5.63    |
| PE (x)                            | -68.69 | 27.02  | 32.30  | 21.56  | 15.07   |

Source: Company reports, Arianth Capital Research

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| Stock Rating Scale | Absolute Return |
|--------------------|-----------------|
| BUY                | >20%            |
| ACCUMULATE         | 12% to 20%      |
| HOLD               | 5% to 12%       |
| NEUTRAL            | -5% to 5%       |
| REDUCE             | -5% to -12%     |
| SELL               | <-12%           |

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