

**CMP: INR 2,446**

**Rating: Accumulate**

**Target Price: 2,776**

### Stock Info

BSE 543387

NSE SJS

Bloomberg SJS IN

Sector Miscellaneous

Face Value (INR) 10

Equity Capital (INR Mn) 320

Mkt Cap (INR Mn) 78,265

52w H/L (INR) 2,590/1,131

### Shareholding Pattern %

(As on June, 2026)

Promoters 20.15

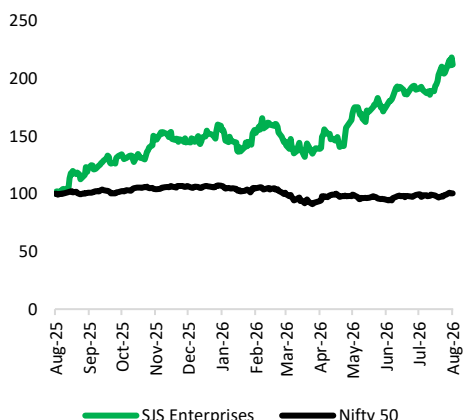
Public & Others 79.85

Stock Performance (%) 1m 6m 12m

SJS Ent 10.39 38.71 111.6

Nifty 0.97 -4.12 0.25

### SJS Vs Nifty



Consolidated revenue stood at INR 2,610 Mn, inline with our estimate of INR 2,608 Mn up by 24.49% YoY & by 0.34% QoQ. EBITDA stood at INR 747 Mn, above our estimate of INR 700 Mn, up 33.55%YoY & flat QoQ. On the margins front, EBITDA margin stood at 28.61% above our estimates 26.86% expansion of 194 bps YoY/-10 bps QoQ. PAT saw an increase of 115%YoY & up 52.3% QoQ to INR 744 Mn above our estimate of INR 450 Mn. The company recognized an exceptional gain of INR 279.5 Mn in Q1FY27 from the sale of a freehold land and building. Adjusted PAT came at INR 465 Mn, up by 34.24% and down by 4.9% QoQ. PAT margin expanded by 1200 bps YoY and 973 bps QoQ to 28.51%, above our estimate of 17.24%. Adjusted PAT Margin expanded by 129 bps YoY and contracted by 98 bps QoQ to 17.80%. Secured multiple new business wins from leading OEMs, including M&M, Tata Motors, TVS Motor, Autoliv, Royal Enfield, Škoda, John Deere and Hero MotoCorp.

### Investment Rationale

**Margin expansion continues to remain a key earnings driver:** SJS's EBITDA margin expanded by 239bps YoY to 30% in Q1FY27, supported by higher export contribution (+83.2% YoY), a favourable mix toward premium products, and continued operational efficiency. New generation products now contribute to ~24% of revenue, supporting structural margin improvement. While commodity inflation impacted gross margins by ~50bps, successful cost pass-throughs and ongoing negotiations provide further scope for margin resilience.

**Automotive displays offer a significant new growth opportunity:** SJS is entering the high-growth automotive display market through a wholly owned subsidiary, leveraging its exclusive four-wheeler display technology license with BOE Varitronix. With India's addressable market expected to expand from INR 5,000-10,000 Mn currently to INR 50,000-70,000 Mn by 2030, SJS targets ~10% market share by the end of the decade. Commercial production from its domestic facility is expected to commence in Q2FY28, providing a potential new growth engine.

**Strategic Capacity Expansion - Pune Facility:** The newly commissioned Pune facility, which commenced commercial operations in August 2026, is expected to add INR 2,000-2,500 Mn of revenue capacity over the next three years. The company aims to double sales within 3-4 years, driven primarily by rising demand for high-margin chrome-plated parts supporting both revenue growth and margin expansion.

**Export growth offers a strong medium-term catalyst:** SJS targets increasing export contribution to 14-15% of revenue by FY28, from 9.8% in Q1FY27, supported by penetration into global OEMs. The expiry of its non-compete agreement with Walter Pack Spain in January 2027 will further unlock opportunities with major European OEMs such as BMW and Mercedes-Benz, leveraging SJS existing technical capabilities and customer relationships.

### Outlook and valuation

The company reiterated its confidence of outperforming the underlying automotive industry by 1.5x-2x in FY27, supported by higher content per vehicle, increasing cross-selling opportunities and robust demand from both domestic and global OEMs. The recently commissioned SJS DecoPlus facility significantly enhances manufacturing capacity and is expected to support an additional INR 2,000-2,500 Mn revenue opportunity over the next 3-4 years, while maintaining asset turns of 2x-2.5x at steady state. The new plant is expected to reach 85-90% utilization over the next 3 years; a strong runway for profitable growth. The company's next growth leg is expected to come from its cover glass and automotive display business, where commercial supplies are targeted to commence from Q2FY28. With BOE as its technology partner, SJS is localizing ~50% of display content and aims to capture ~10% market share by 2030, creating a sizeable long-term growth opportunity in the premium vehicle electronics space. Exports continue to remain a key strategic focus, with management maintaining its target of increasing export contribution to 14-15% of consolidated revenue by FY28 through deeper engagement with existing customers, new program wins and cross-selling across SJS, DecoPlus and Walterpack. **We expect SJS to deliver a 14.6% revenue CAGR over FY27-FY29e with EBITDA margin of 28.7%/29.0%/29.7% during FY27e-29e and ROCE of 25.5%/26.3%/27.4% between FY27-FY29e. We have used the DCF model to value SJS Enterprises and arrive at a target price of INR 2,776 per share. Accordingly we revised our rating from "Buy" to "Accumulate" on the stock.**

### Exhibit 1: Financial Performance

| Year-end March | Net Sales | EBITDA | PAT   | EPS (INR) | EBITDA Margin (%) | EV/EBITDA | P/E (x) |
|----------------|-----------|--------|-------|-----------|-------------------|-----------|---------|
| (INR Mn)       |           |        |       |           |                   |           |         |
| FY25           | 7,605     | 1,953  | 1,188 | 37.9      | 25.7%             | 39.1      | 64.5    |
| FY26           | 9,551     | 2,703  | 1,718 | 54.5      | 28.3%             | 28.9      | 44.9    |
| FY27E          | 11,281    | 3,240  | 2,124 | 66.0      | 28.7%             | 24.0      | 37.1    |
| FY28E          | 13,714    | 3,980  | 2,710 | 84.3      | 29.0%             | 19.4      | 29.0    |
| FY29E          | 16,976    | 5,037  | 3,475 | 108.2     | 29.7%             | 15.2      | 22.6    |

Source: Arihant Research, Company Filings

Abhishek Jain  
[abhishek.jain@arihantcapital.com](mailto:abhishek.jain@arihantcapital.com)  
 022 67114851  
 Ashvath Rajan  
[ashvath.rajan@arihantcapital.com](mailto:ashvath.rajan@arihantcapital.com)  
 022 67114870

**Exhibit 2: Quarterly Result**

| Consolidated (INR Mn)                 | Q1FY27 | Q4FY26 | Q1FY26 | QoQ%     | YoY%     |
|---------------------------------------|--------|--------|--------|----------|----------|
| Revenue from operations               | 2610.0 | 2601.2 | 2096.6 | 0.3%     | 24.5%    |
| COGS                                  | 1129.1 | 1129.6 | 932.5  | 0.0%     | 21.1%    |
| GP                                    | 1480.9 | 1471.7 | 1164.1 | 0.6%     | 27.2%    |
| GP Margin (%)                         | 56.74% | 56.58% | 55.52% | 0.3%     | 2.2%     |
| Employees benefits expense            | 264.5  | 268.2  | 251.7  | -1.4%    | 5.1%     |
| Other expenses                        | 469.7  | 456.6  | 353.3  | 2.9%     | 33.0%    |
| EBITDA                                | 746.7  | 746.8  | 559.1  | 0.0%     | 33.5%    |
| EBITDA Margin (%)                     | 28.61% | 28.71% | 26.67% | -9.98    | 194.07   |
| Depreciation and amortisation expense | 117.5  | 139.0  | 118.6  | -15.4%   | -0.9%    |
| EBIT                                  | 629.2  | 607.8  | 440.5  | 3.5%     | 42.8%    |
| EBIT margin (%)                       | 24.1%  | 23.4%  | 21.0%  | 3.2%     | 14.7%    |
| Finance costs                         | 5.6    | 10.1   | 9.3    | -44.7%   | -39.9%   |
| Other income                          | 52.9   | 60.8   | 28.1   | -13.1%   | 88.0%    |
| PBT                                   | 956.0  | 658.5  | 459.4  | 45.2%    | 108.1%   |
| Total tax expense                     | 211.8  | 169.8  | 113.2  | 24.7%    | 87.1%    |
| Exceptional Item                      | 279.5  | 0.0    | 0.0    | NA       | NA       |
| Net Profit after tax                  | 744.2  | 488.7  | 346.2  | 52.3%    | 115.0%   |
| Basic EPS                             | 23.26  | 15.16  | 11.03  | 53.4%    | 110.9%   |
|                                       | Q1FY27 | Q4FY26 | Q1FY26 | QoQ(bps) | YoY(bps) |
| RMC/Sales                             | 43.26% | 43.42% | 44.48% | -16.38   | -121.77  |
| Employee exp/Sales                    | 10.13% | 10.31% | 12.00% | -17.71   | -186.98  |
| Other exp/Sales                       | 18.00% | 17.55% | 16.85% | 44.07    | 114.67   |

| INR Mn (Standalone)  | Q1FY27  | Q4FY26  | Q1FY26  | Q-o-Q   | Y-o-Y   |
|----------------------|---------|---------|---------|---------|---------|
| Net Revenue          | 1,455.3 | 1,470.9 | 1,237.2 | -1.1%   | 17.6%   |
| Material Cost        | 529     | 566     | 470     | -6.5%   | 12.7%   |
| Employee cost        | 169     | 164     | 174     | 2.8%    | -3.0%   |
| Other Expenses       | 277     | 276     | 200     | 0.2%    | 38.2%   |
| EBITDA               | 480     | 464     | 393     | 3.4%    | 22.1%   |
| EBITDA margin %      | 33.0%   | 31.6%   | 31.8%   | 144bps  | 122bps  |
| Other Income         | 50      | 104     | 24      | -52.4%  | 102.9%  |
| Depreciation         | 49      | 67      | 49      | -27.1%  | -0.7%   |
| EBIT                 | 481     | 502     | 369     | -4.1%   | 30.6%   |
| EBIT Margin          | 33.1%   | 34.1%   | 29.8%   | -104bps | 327bps  |
| Finance cost         | 4       | 4       | 3       | -4.6%   | 8.9%    |
| PBT                  | 477.5   | 497.8   | 365.3   | -4.1%   | 30.7%   |
| Tax Expense          | 160     | 115     | 92      | 38.6%   | 73.3%   |
| Effective tax rate % | 33.4%   | 23.1%   | 25.2%   | 1030bps | 822bps  |
| Exceptional Item     | 279.54  | 0.00    | 0.00    | NA      | NA      |
| Reported Net Profit  | 597.4   | 382.7   | 273.1   | 56.1%   | 118.7%  |
| Net margin %         | 41.0%   | 26.0%   | 22.1%   | 1503bps | 1897bps |
| Reported EPS (INR)   | 18.67   | 11.97   | 8.72    | 56.0%   | 114.1%  |

Source: Arihant Research, Company Filings

## Q1FY27 Concall Highlights

**Management has reiterated guidance to outperform the underlying industry by throughout FY27, supported by a robust order book from major OEMs like Mahindra & Mahindra, Tata Motors, and Royal Enfield**

### Strategic Capacity and Revenue Levers

- The primary driver for mid-term growth is the newly commissioned Pune manufacturing facility, which commenced commercial operations in August 2026
- This facility is expected to add INR 2,000 Mn to INR 2,500 Mn in additional revenue capacity over the next three years
- Management's internal objective is to double sales at this location within three to four years, focusing on high-margin products like chrome-plated parts for which demand has historically exceeded capacity.

### Expansion into Cover Glass and Display Systems

- A critical forward-looking development is the company's entry into the automotive display market through a newly approved wholly-owned subsidiary
- Market Opportunity: The total addressable market for automotive displays in India is projected to grow from the current INR 5,000-10,000 Mn to INR 50,000-70,000 Mn by 2030
- The company aims to capture at least 10% of this market share by the end of the decade.

### Timeline and Localisation:

- Commercial sales from the India-based plant are scheduled to begin in Q2 FY28. SJS plans to localise approximately 50% of the display content, specifically targeting high-value components such as cover glass and specialty functional coatings (anti-glare and anti-reflection) rather than capital-intensive TFT screens

**Competitive Edge:** Through a technical licence agreement with global leader BOE, SJS is focusing on the premium four-wheeler segment, where it holds exclusivity for display systems, distinguishing its offering from competitors focused on two-wheelers

### International Growth and Export Strategy

- SJS is aggressively scaling its global footprint, aiming for export contributions to reach 14% to 15% of consolidated revenue by FY28, up from the current 98% (INR 2558 Mn) A significant catalyst for this expansion is the expiration of a non-compete agreement in January 2027, which currently restricts SJS from competing in certain global markets. Post-January 2027, the company will have the freedom to leverage its technical know-how to pursue major European OEMs directly

### Operational Resilience and Financial Health

- Despite inflationary pressures that impacted margins by approximately 50 to 60 basis points this quarter, management remains confident in its long-term EBITDA margin guidance of 27% to 28%. This confidence is rooted in a "premium-first" product mix and the ability to pass through raw material cost increases to customers with a one-to-two-quarter lag. With a net cash position of INR 3,2877 Mn, SJS maintains substantial "dry powder" to fund organic expansions and pursue value-accretive inorganic opportunities as they look toward 2030.

**DCF Valuation**
**Valuation Assumptions**

|                           |      |
|---------------------------|------|
| g (World Economic Growth) | 5%   |
| Rf                        | 7%   |
| Rm                        | 13%  |
| Beta                      | 0.8  |
| CMP (INR)                 | 2446 |

**WACC**

|             |                |
|-------------|----------------|
| We          | 99.9%          |
| Wd          | 0.1%           |
| Ke          | 11.1%          |
| Kd          | 8.1%           |
| <b>WACC</b> | <b>11.081%</b> |

**Valuation Data**

|                                          |     |
|------------------------------------------|-----|
| Total Debt (long term borrowings) (2026) | 77  |
| Cash & Cash Equivalents (2026)           | 250 |
| Number of Diluted Shares (2026)          | 32  |
| Tax Rate (2026)                          | 25% |
| Interest Expense Rate (2026)             | 11% |

MV of Equity 78,265

Total Debt 77

**Total Capital 78,341**

| FCFF & Target Price        |                          |              |              |              |              |              |              |                      |              |              |               |                 |
|----------------------------|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------|--------------|--------------|---------------|-----------------|
| FCFF & Target Price        | Explicit Forecast Period |              |              |              |              |              |              | Linear Decline Phase |              |              |               | Terminal Yr     |
|                            | FY27                     | FY28         | FY29         | FY30         | FY31         | FY32         | FY33         | FY34                 | FY35         | FY36         | FY37          | FY38            |
| EBIT * (1-Tax Rate)        | 2,015                    | 2,522        | 3,244        | 4,092        | 5,061        | 6,134        | 7,283        | 8,467                | 9,634        | 10,723       | 11,671        | 12,301          |
| Dep                        | 553                      | 617          | 711          | 1,007        | 1,198        | 1,435        | 1,740        | 2,002                | 2,278        | 2,544        | 2,763         | 2,913           |
| Purchase of Assets         | 451                      | 617          | 679          | 925          | 1,147        | 1,353        | 1,634        | 1,896                | 2,148        | 2,400        | 2,609         | 2,749           |
| Changes in Working Capital | 79                       | 259          | 470          | 391          | 578          | 725          | 796          | 965                  | 1,096        | 1,205        | 1,323         | 1,392           |
| FCFF                       | 2,038                    | 2,263        | 2,807        | 3,784        | 4,533        | 5,491        | 6,592        | 7,609                | 8,667        | 9,663        | 10,502        | 11,074          |
| % Growth in Post Tax EBIT  |                          | 25.2%        | 28.6%        | 26.1%        | 23.7%        | 21.2%        | 18.7%        | 16.3%                | 13.8%        | 11.3%        | 8.8%          | 5.4%            |
| As % of Post Tax EBIT      |                          |              |              |              |              |              |              |                      |              |              |               |                 |
| Dep                        | 27.5%                    | 24.5%        | 21.9%        | 24.6%        | 23.7%        | 23.4%        | 23.9%        | 23.6%                | 23.6%        | 23.7%        | 23.7%         | 23.7%           |
| Purchase of Assets         | 22.4%                    | 24.5%        | 20.9%        | 22.6%        | 22.7%        | 22.1%        | 22.4%        | 22.4%                | 22.3%        | 22.4%        | 22.4%         | 22.3%           |
| Changes in Working Capital | 3.9%                     | 10.3%        | 14.5%        | 9.6%         | 11.4%        | 11.8%        | 10.9%        | 11.4%                | 11.4%        | 11.2%        | 11.3%         | 11.3%           |
| FCFF                       | 2,038                    | 2,263        | 2,807        | 3,784        | 4,533        | 5,491        | 6,592        | 7,609                | 8,667        | 9,663        | 10,502        | 11,074          |
| Terminal Value             |                          |              |              |              |              |              |              |                      |              |              |               | 1,94,920        |
| <b>Total Cash Flow</b>     | <b>2,038</b>             | <b>2,263</b> | <b>2,807</b> | <b>3,784</b> | <b>4,533</b> | <b>5,491</b> | <b>6,592</b> | <b>7,609</b>         | <b>8,667</b> | <b>9,663</b> | <b>10,502</b> | <b>2,05,994</b> |

|                                     |                   |
|-------------------------------------|-------------------|
| Enterprise Value (EV)               | 88,664            |
| Less: Debt                          | 77                |
| Add: Cash                           | 250               |
| Equity Value                        | 88,838            |
| <b>Equity Value per share (INR)</b> | <b>2,776</b>      |
| <b>% Returns</b>                    | <b>13.5%</b>      |
| <b>Rating</b>                       | <b>Accumulate</b> |

**WACC (%)**
**2776**  
10.33%  
10.58%  
10.83%  
11.08%  
11.33%  
11.58%  
11.83%  
12.08%

**Terminal Growth (%)**

|       |       |             |             |             |             |       |       |
|-------|-------|-------------|-------------|-------------|-------------|-------|-------|
| 4.65% | 4.90% | 5.15%       | 5.40%       | 5.65%       | 5.90%       | 6.15% | 6.40% |
| 2893  | 3004  | 3126        | 3260        | 3407        | 3572        | 3756  | 3963  |
| 2753  | 2854  | 2963        | 3083        | 3214        | 3360        | 3522  | 3703  |
| 2625  | 2716  | <b>2815</b> | 2922        | 3040        | 3170        | 3314  | 3473  |
| 2507  | 2590  | 2679        | <b>2776</b> | 2883        | 2999        | 3127  | 3268  |
| 2398  | 2473  | 2555        | 2643        | <b>2739</b> | 2843        | 2958  | 3084  |
| 2297  | 2366  | 2440        | 2521        | 2608        | <b>2702</b> | 2805  | 2918  |
| 2203  | 2267  | 2335        | 2408        | 2487        | 2573        | 2666  | 2767  |
| 2116  | 2175  | 2237        | 2304        | 2376        | 2454        | 2538  | 2630  |

Source: Company reports, Arihant Capital Research, Figures are in INR Mn. except share price and percentage data

**S.J.S. Enterprises Ltd Financial (Consolidated)**

| Income Statement (INR Mn)          |                |                |                |                |                |
|------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Year End-March (Consolidated)      | FY25           | FY26           | FY27E          | FY28E          | FY29E          |
| <b>Revenues</b>                    | 7,605          | 9,551          | 11,281         | 13,714         | 16,976         |
| <i>Change (%)</i>                  | 46.8%          | 43.2%          | 43.1%          | 43.0%          | 42.6%          |
| <b>Gross Profit</b>                | <b>4,046</b>   | <b>5,424</b>   | <b>6,419</b>   | <b>7,817</b>   | <b>9,736</b>   |
| Employee costs                     | 856            | 1,046          | 1,180          | 1,421          | 1,725          |
| Other expenses                     | 1,236          | 1,674          | 1,999          | 2,416          | 2,974          |
| <b>Total Expenses</b>              | <b>5,651</b>   | <b>6,847</b>   | <b>8,041</b>   | <b>9,734</b>   | <b>11,939</b>  |
| <b>EBITDA</b>                      | <b>1,953</b>   | <b>2,703</b>   | <b>3,240</b>   | <b>3,980</b>   | <b>5,037</b>   |
| <b>EBITDA Margin</b>               | <b>25.7%</b>   | <b>28.3%</b>   | <b>28.7%</b>   | <b>29.0%</b>   | <b>29.7%</b>   |
| Depreciation                       | 447            | 540            | 553            | 617            | 711            |
| <b>EBIT</b>                        | <b>1506</b>    | <b>2164</b>    | <b>2687</b>    | <b>3363</b>    | <b>4326</b>    |
| Interest                           | 56             | 39             | 23             | 23             | 23             |
| Other Income                       | 78             | 176            | 225            | 274            | 339            |
| <b>PBT</b>                         | <b>1,528</b>   | <b>2,301</b>   | <b>2,889</b>   | <b>3,614</b>   | <b>4,641</b>   |
| Exceptional Items                  | 0              | 0              | 0              | 0              | 0              |
| <b>PBT after exceptional Items</b> | <b>1,528</b>   | <b>2,301</b>   | <b>2,889</b>   | <b>3,614</b>   | <b>4,641</b>   |
| Tax                                | 340            | 583            | 765            | 903            | 1,166          |
| <i>Rate (%)</i>                    | 22.3%          | 25.3%          | 26.5%          | 25.0%          | 25.1%          |
| <b>PAT</b>                         | <b>1,187.9</b> | <b>1,718.0</b> | <b>2,123.9</b> | <b>2,710.4</b> | <b>3,475.2</b> |
| <b>Pat Margin(%)</b>               | <b>15.6%</b>   | <b>18.0%</b>   | <b>18.8%</b>   | <b>19.8%</b>   | <b>20.5%</b>   |
| <b>EPS</b>                         | <b>38</b>      | <b>54</b>      | <b>66</b>      | <b>84</b>      | <b>108</b>     |

| Balance Sheet (INR Mn)               |              |               |               |               |               |
|--------------------------------------|--------------|---------------|---------------|---------------|---------------|
| Year End-March (Consolidated)        | FY25         | FY26          | FY27E         | FY28E         | FY29E         |
| <b>Sources of Funds</b>              |              |               |               |               |               |
| Share Capital                        | 313          | 320           | 320           | 320           | 320           |
| Reserves & Surplus                   | 6,459        | 8,359         | 10,017        | 12,262        | 15,272        |
| <b>Net Worth</b>                     | <b>6,772</b> | <b>8,679</b>  | <b>10,337</b> | <b>12,582</b> | <b>15,591</b> |
| <b>Loan Funds</b>                    | <b>158</b>   | <b>77</b>     | <b>77</b>     | <b>77</b>     | <b>77</b>     |
| MI, Deferred Tax & other Liabilities | 178.7        | 110.3         | 110.3         | 110.3         | 110.3         |
| <b>Total Equity and Liabilities</b>  | <b>8,741</b> | <b>11,121</b> | <b>12,707</b> | <b>15,261</b> | <b>18,669</b> |
| <b>Application of Funds</b>          |              |               |               |               |               |
| Gross Block                          | 2,930        | 3,094         | 3,404         | 3,744         | 4,118         |
| Less: Depreciation                   | 1,462        | 1,736         | 2,025         | 2,336         | 2,694         |
| Net Block                            | 1,469        | 1,358         | 1,379         | 1,408         | 1,424         |
| CWIP                                 | 62.25        | 596.65        | 626.48        | 657.81        | 690.70        |
| Other Non-current Assets             | 19           | 139           | 146           | 153           | 161           |
| <b>Net Fixed Assets</b>              | <b>1,550</b> | <b>2,094</b>  | <b>2,151</b>  | <b>2,219</b>  | <b>2,276</b>  |
| <b>Investments</b>                   | <b>71</b>    | <b>47</b>     | <b>49</b>     | <b>52</b>     | <b>54</b>     |
| Debtors                              | 1,751        | 2,235         | 2,287         | 2,630         | 3,209         |
| Inventories                          | 695          | 859           | 999           | 1,212         | 1,488         |
| Cash & Bank Balance                  | 170.0        | 250.4         | 616.5         | 1,170.5       | 1,760.8       |
| Loans & Advances & other CA          | 5            | 6             | 6             | 6             | 6             |
| <b>Total Current Assets</b>          | <b>4,070</b> | <b>6,019</b>  | <b>7,459</b>  | <b>9,834</b>  | <b>13,048</b> |
| Current Liabilities                  | 1,415        | 2,042         | 2,166         | 2,474         | 2,873         |
| Provisions                           | 45           | 68            | 68            | 68            | 68            |
| <b>Net Current Assets</b>            | <b>4,070</b> | <b>6,019</b>  | <b>7,459</b>  | <b>9,834</b>  | <b>13,048</b> |
| <b>Total Assets</b>                  | <b>8,741</b> | <b>11,121</b> | <b>12,707</b> | <b>15,261</b> | <b>18,669</b> |

Source: Company, Arianth Research

**S.J.S. Enterprises Ltd Financial (Consolidated)**

| Cash Flow Statement (INR Cr)             |              |              |              |              |                |
|------------------------------------------|--------------|--------------|--------------|--------------|----------------|
| Year End-March (Consolidated)            | FY25         | FY26         | FY27E        | FY28E        | FY29E          |
| <b>PBT</b>                               | <b>1,528</b> | <b>2,301</b> | <b>2,889</b> | <b>3,614</b> | <b>4,641</b>   |
| Cash From Operating Activities           | 1,566        | 2,603        | 3,161        | 3,721        | 4,567          |
| Net Cash From Operations                 | 1,417        | 2,455        | 3,161        | 3,721        | 4,567          |
| <b>Capex</b>                             | <b>(113)</b> | <b>(429)</b> | <b>(574)</b> | <b>(646)</b> | <b>(728)</b>   |
| Cash From Investing                      | (788)        | (2,111)      | (1,370)      | (1,775)      | (2,322)        |
| Borrowings                               | (525)        | (82)         | 0            | 0            | 0              |
| <b>Finance cost paid</b>                 | <b>(56)</b>  | <b>(39)</b>  | <b>(23)</b>  | <b>(23)</b>  | <b>(23)</b>    |
| Cash From Financing                      | (573)        | (278)        | (1,449)      | (1,392)      | (1,654)        |
| <b>Net Increase/ Decrease in Cash</b>    | <b>55</b>    | <b>66</b>    | <b>342</b>   | <b>554</b>   | <b>591</b>     |
| <b>Cash at the beginning of the year</b> | <b>153.2</b> | <b>208.6</b> | <b>274.9</b> | <b>616.5</b> | <b>1,170.5</b> |
| Cash at the end of the year              | 208.6        | 274.9        | 616.5        | 1,170.5      | 1,761.8        |

| Key Ratios                      |       |       |       |       |       |
|---------------------------------|-------|-------|-------|-------|-------|
| Year End-March (Consolidated)   | FY25  | FY26  | FY27E | FY28E | FY29E |
| <b>Profitability</b>            |       |       |       |       |       |
| Return on Equity                | 21.9% | 24.6% | 26.0% | 26.7% | 27.7% |
| Return on Capital Employed      | 20.6% | 23.8% | 25.5% | 26.3% | 27.4% |
| <b>Margin Analysis</b>          |       |       |       |       |       |
| Gross Margin                    | 53%   | 57%   | 57%   | 57%   | 57%   |
| EBITDA Margin                   | 26%   | 28%   | 29%   | 29%   | 30%   |
| Net Income Margin               | 16%   | 18%   | 19%   | 20%   | 20%   |
| <b>Short-Term Liquidity</b>     |       |       |       |       |       |
| Current Ratio                   | 6.2   | 5.4   | 5.9   | 6.2   | 6.5   |
| Quick Ratio                     | 2.4   | 2.5   | 3.0   | 3.5   | 4.0   |
| Avg. Days Sales Outstanding     | 81    | 76    | 74    | 70    | 69    |
| Avg. Days Inventory Outstanding | 73    | 69    | 75    | 75    | 75    |
| Avg. Days Payables              | 42    | 43    | 44    | 45    | 46    |
| <b>Long-Term Solvency</b>       |       |       |       |       |       |
| Total Debt / Equity             | 0.02  | 0.01  | 0.01  | 0.01  | 0.00  |
| Interest Expense/EBITDA         | 0.6   | 0.6   | 0.6   | 0.6   | 0.6   |
| <b>Valuation</b>                |       |       |       |       |       |
| P/E                             | 64.5  | 44.9  | 37.1  | 29.0  | 22.6  |
| P/S                             | 10.1  | 8.2   | 6.9   | 5.7   | 4.6   |
| P/BV                            | 11.1  | 8.9   | 7.6   | 6.2   | 5.0   |
| EV/EBITDA                       | 39    | 29    | 24    | 19    | 15    |
| <b>Turnover</b>                 |       |       |       |       |       |
| Receivables t/o                 | 4.5   | 4.8   | 5.0   | 6.0   | 6.0   |
| Inventory t/o                   | 5.0   | 5.3   | 4.0   | 5.0   | 5.0   |
| Payables t/o                    | 8.6   | 8.6   | 10.0  | 11.0  | 11.0  |

Source: Company, Arianth Research

**Arihant Research Desk**Email: [instresearch@arihantcapital.com](mailto:instresearch@arihantcapital.com)

Tel. : 022-42254800

| Head Office                                                                                                                                                                  | Registered Office                                                                                                 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|
| #1011, Solitaire Corporate Park<br>Building No. 10, 1 <sup>st</sup> Floor<br>Andheri Ghatkopar Link Road<br>Chakala, Andheri (E)<br>Mumbai – 400093<br>Tel: (91-22) 42254800 | 6 Lad Colony,<br>Y.N. Road,<br>Indore - 452003, (M.P.)<br>Tel: (91-731) 4217100/101<br>CIN: L66120MP1992PLC007182 |

| Stock Rating Scale | Absolute Return |
|--------------------|-----------------|
| BUY                | >20%            |
| ACCUMULATE         | 12% to 20%      |
| HOLD               | 5% to 12%       |
| NEUTRAL            | -5% to 5%       |
| REDUCE             | -5% to -12%     |
| SELL               | <-12%           |

| Research Analyst<br>Registration No. | Contact                 | Website                                                            | Email Id                                                                             |
|--------------------------------------|-------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| INH000002764                         | SMS: 'Arihant' to 56677 | <a href="http://www.arihantcapital.com">www.arihantcapital.com</a> | <a href="mailto:instresearch@arihantcapital.com">instresearch@arihantcapital.com</a> |

**Arihant Capital Markets Ltd.**

1011, Solitaire Corporate park, Building No. 10, 1st Floor,  
Andheri Ghatkopar Link Road, Chakala, Andheri (E)  
Tel. 022-42254800

**Disclaimer:** This disclosure statement is provided in compliance with the SEBI Research Analyst Regulations, 2014. Arihant Capital Markets Limited (ACML) is a registered stockbroker, merchant banker, and research analyst under SEBI, and is also a Point of Presence with the Pension Fund Regulatory and Development Authority (PFRDA). ACML is registered with SEBI with Research Analyst Registration Number INH000002764, Stock Broker Registration Number INZ000180939, and is a Trading Member with NSE, BSE, MCX, NCDEX, and a Depository Participant with CDSL and NSDL.

ACML and its associates may have business relationships, including investment banking, with companies covered by its Investment Research Department. The analysts of ACML, and their associates, are prohibited from holding a financial interest in securities or derivatives of companies they cover, though they may hold stock in the companies they analyze. The recommendations provided by ACML's research team are based on technical and derivative analysis and may differ from fundamental research reports.

ACML confirms that neither it nor its associates have a financial interest or material conflict concerning the companies covered in the research report at the time of publication. Furthermore, ACML, its analysts, and their relatives have no ownership greater than 1% in the subject companies as of the month prior to publication. ACML guarantees that the compensation for its research analysts is not influenced by specific securities or transactions.

ACML affirms that neither the analyst nor the company has served as an officer, director, employee, or engaged in market-making activities for any of the subject companies. Additionally, the research report does not reflect any conflict of interest and is not influenced by specific recommendations made. Neither ACML nor its analysts have received compensation for investment banking or brokerage services from the subject companies in the last 12 months.

The views expressed in this report are those of the analysts and are independent of the proprietary trading desk of ACML, which operates separately to maintain an unbiased stance. Analysts comply with SEBI Regulations when offering recommendations or opinions through public media. The report is intended for informational purposes only and is not an offer or solicitation for the purchase or sale of securities.

This report, which is confidential, may not be reproduced or shared without written consent from ACML. It is based on publicly available data believed to be reliable but has not been independently verified, and no guarantees are made about its accuracy. All opinions and information contained in the report are subject to change without notice. ACML disclaims liability for any losses resulting from reliance on this report. The report does not constitute an offer to buy or sell securities, and ACML is not responsible for the risks involved in investments. ACML and its affiliates may have positions in the securities discussed or hold other financial interests in them.

The distribution of this report in certain jurisdictions may be restricted by law, and the report is not intended for distribution where it would violate local laws. Investors are advised to consider their financial position, risk tolerance, and investment objectives before engaging in transactions, particularly in high-risk financial products such as derivatives.

ACML reserves the right to modify this disclosure statement without prior notice. The report has been prepared using publicly available information and internally developed data, though ACML does not guarantee its completeness or accuracy. Historical price data for securities can be accessed via official exchanges like NSE or BSE. ACML and its affiliates may conduct proprietary transactions or investment banking services for the companies mentioned in this report. In compliance with SEBI regulations, ACML maintains comprehensive records of research reports, recommendations, and the rationale for those recommendations, which are preserved for at least five years. An annual compliance audit is conducted by a member of the ICAI or ICSI to ensure adherence to applicable regulations. This report is issued in accordance with applicable SEBI regulations and does not guarantee future performance or returns.

#### **Arihant Capital Markets Ltd.**

1011, Solitaire Corporate park, Building No. 10, 1st Floor,  
Andheri Ghatkopar Link Road, Chakala, Andheri (E)  
Tel. 022-42254800