

**CMP: INR 1,160**

**Rating: BUY**

**Target Price: INR 1,474**

**Stock Info**

|                          |              |
|--------------------------|--------------|
| BSE                      | 506655       |
| NSE                      | SUDARSCHM    |
| Bloomberg                | SUDARSCHM:IN |
| Sector                   | Pigments     |
| Face Value (INR)         | 2.00         |
| Equity Capital (INR Mn)  | 157          |
| Mkt Cap (INR Mn)         | 89,010       |
| 52w H/L (INR)            | 1,604/ 726   |
| Avg Yearly Vol (in 000') | 218          |

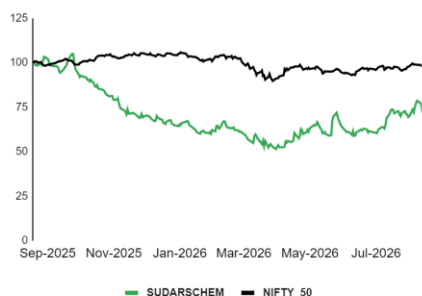
**Shareholding Pattern %**

(As on July 2026)

|                 |      |
|-----------------|------|
| Promoters       | 8.2  |
| Public & Others | 91.8 |

| Stock Performance (%)             | 1m   | 6m    | 12m    |
|-----------------------------------|------|-------|--------|
| Sudarshan Chemical Industries Ltd | 4.81 | 22.28 | -22.82 |
| Nifty                             | 1.22 | -5.13 | -2.05  |

**Sudarshan Chemical Vs Nifty**



**Abhishek Jain**

[abhishek.jain@arihantcapital.com](mailto:abhishek.jain@arihantcapital.com)

022-422548871

Sudarshan Chemical Industries followed through on its Q4FY26 inflection with a clean beat-and-hold quarter — earnings momentum continued to build, even as management chose caution over a guidance raise. Consolidated ('One Sudarshan') revenue came in at INR 26,420mn, up 5.4% YoY, with Business EBITDA of INR 2,470 mn, up a sharp 63% YoY, lifting margins to 9.4% from 6.0% a year ago. On an annualised basis, Q1 revenue (~INR 106,000mn) is already tracking above the top end of FY27 guidance and EBITDA is running ahead of the ~INR 8,000 mn guide — yet management held guidance unchanged, citing Middle East/geopolitical uncertainty, with a review promised after Q2.

**Consolidated Performance: Broad-Based Beat, Guidance Held Back**

'One Sudarshan' revenue grew 5.4% YoY to INR 26,420 Cr, while Business EBITDA jumped 63% YoY to INR 2,470 mn, lifting margins to 9.4% from 6.0%. Annualised revenue (~INR 106,000 mn) already exceeds the top end of FY27 guidance (INR 98,000–102,000 Cr), and EBITDA is tracking ahead of the ~INR 8,000 mn guide — yet management reaffirmed rather than raised guidance, citing Middle East/geopolitical uncertainty, with a review promised post-Q2. FY29 targets (INR 120,000–140,000 mn revenue, INR 14,000–15,000 mn EBITDA, net cash-positive) remain unchanged.

**Segment Trends: India Steady, Acquired Group's Turnaround Accelerates**

Legacy Sudarshan grew revenue 22.3% YoY to INR 7,680 mn with margins expanding 140bps to 15.3%, reinforcing the franchise's cycle-resilience (12–13% growth guided ahead). The Acquired Group (ex-Heubach) grew revenue 4.9% YoY to INR 19,730 mn, but Business EBITDA nearly doubled (+97.6%) to INR 1,280 mn, with margins up 310bps to 6.5% — continuing the climb from near-zero at acquisition and validating the €35mn FY27/€90–100mn FY28-29 EBITDA roadmap. RIECO was the outlier, with revenue down 25% YoY and EBITDA turning negative on execution delays; management expects normalisation and a positive EBITDA exit by FY27-end.

**Balance Sheet: Deleveraging Well Ahead of Plan**

Net debt fell sharply to INR 5,310 mn from a peak of INR 9,220 mn, taking net debt/equity to 0.2x from 0.3x. Annualised ROCE more than doubled to 22.7% from 10.8% in FY26, and Q1 EPS alone (INR 12.3) already runs close to double full-year FY26 EPS (INR 6.6) — underscoring the pace of the earnings and cash-flow recovery.

**Margin Quality and Risks to Watch**

Gross margin reached ~54% (up ~2pp QoQ), driven by structural cost efficiencies rather than one-offs, with 50%+ sustainability guided. Pricing actions have only offset RM inflation, not added opportunistic gains. Key monitorables: the Q2 guidance review, quantification of an unquantified European restructuring charge (clarity expected by end-Q2), RIECO's turnaround pace, and progress on One SAP (Project Indica) alongside continued deleveraging.

**Valuation & View:** Q1FY27 reinforces the post-Q4FY26 recovery thesis, with Business EBITDA up 63% YoY to INR 2,470 mn (margin 9.4% vs 6.0%), the Acquired Group nearly doubling EBITDA to INR 1,280 mn (margin 6.5%), and legacy Sudarshan sustaining a strong 15.3% margin — even as the annualised run-rate already tracks ahead of FY27 guidance, which management held rather than raised pending Middle East visibility, a conservative stance that reads positively into H2FY27. The balance sheet has strengthened sharply, with net debt down to INR 5,310 mn (from a Sept-25 peak of INR 922 Cr), net debt/equity at 0.2x, and ROCE more than doubling to 22.7%, keeping the €35mn FY27/€90-100mn FY28-29 Heubach roadmap on track. Key risks remain the unquantified European restructuring charge and RIECO's turnaround pace, but overall the integration-driven trough looks behind the company. **We maintain a "BUY" rating, valuing FY28EPS of INR 55 at 27x, arriving at a target price of INR 1,474, implying 27% upside.**

**Financial Performance**

| Key Financials (Rs mn) | FY24   | FY25   | FY26   | FY27E   | FY28E   | FY29E   |
|------------------------|--------|--------|--------|---------|---------|---------|
| Revenue                | 25,388 | 33,456 | 97,872 | 103,170 | 110,474 | 118,347 |
| EBITDA                 | 3,164  | 3,811  | 5,899  | 8,047   | 9,943   | 13,018  |
| EBITDA Margin (%)      | 12.5   | 11.4   | 6.0    | 7.8     | 9.0     | 11.0    |
| Net profit             | 423    | 1,610  | 412    | 2,822   | 4,284   | 6,629   |
| EPS Rs)                | 5.4    | 20.5   | 5.2    | 36.0    | 54.6    | 84.4    |
| P/E (x)                | 215.0  | 56.6   | 221.0  | 32.3    | 21.3    | 13.7    |
| P/B (x)                | 7.9    | 2.7    | 2.6    | 2.4     | 2.2     | 1.9     |
| EV/EBITDA (x)          | 30.0   | 24.7   | 16.8   | 11.4    | 9.5     | 6.5     |
| ROE (%)                | 3.7    | 4.7    | 1.2    | 7.6     | 10.9    | 14.9    |

Source: Arihant Research, Company Filings

## Q1FY27 Consolidated Performance

| (Rs mn)             | 1Q FY27       | 1Q FY26       | YoY (%)      | 4Q FY26       | QoQ (%)      |
|---------------------|---------------|---------------|--------------|---------------|--------------|
| <b>Net Sales</b>    | <b>26,421</b> | <b>25,069</b> | <b>5.4</b>   | <b>27,899</b> | <b>(5.3)</b> |
| Raw material        | 12,246        | 12,228        | 0.1          | 14,767        | (17.1)       |
| Employee cost       | 4,042         | 4,336         | (6.8)        | 4,217         | (4.1)        |
| Other operating exp | 7,184         | 6,581         | 9.2          | 6,641         | 8.2          |
| Total Expenditure   | 23,472        | 23,145        | 1.4          | 25,625        | (8.4)        |
| <b>EBITDA</b>       | <b>2,949</b>  | <b>1,924</b>  | <b>53.3</b>  | <b>2,274</b>  | <b>29.7</b>  |
| Other Income        | 190           | 258           | (26.4)       | 104           | 82.7         |
| Interest            | 405           | 441           | (8.2)        | 408           | (0.7)        |
| Depreciation        | 931           | 990           | (6.0)        | 504           | 84.7         |
| EOI                 | (361)         | -             | -            | 157           | -            |
| PBT                 | 1,803         | 751           | 140.1        | 1,466         | 23.0         |
| Tax                 | 540           | 272           | 98.5         | 852           | (36.6)       |
| <i>Tax rate (%)</i> | <i>52.5</i>   | <i>133.2</i>  |              | <i>52.2</i>   | <i>0.6</i>   |
| <b>Adj. PAT</b>     | <b>1,263</b>  | <b>479</b>    | <b>163.7</b> | <b>614</b>    | <b>105.7</b> |
| <b>Reported PAT</b> | <b>1,034</b>  | <b>479</b>    | <b>115.9</b> | <b>825</b>    | <b>25.3</b>  |
| EPS (Rs)            | 16.1          | 6.1           | 163.7        | 7.8           | 105.7        |

Source: Arianth Research, Company Filings

## One Sudarshan Q1 FY 27 performance

Consolidated results across legacy Sudarshan and Acquired Group

In ₹ Cr

|                          | Legacy Sudarshan |       |       |       | Acquired Group |       |       |        | One Sudarshan |       |       |        |
|--------------------------|------------------|-------|-------|-------|----------------|-------|-------|--------|---------------|-------|-------|--------|
|                          | Q1 26            | Q4 26 | Q1 27 | YoY%  | Q1 26          | Q4 26 | Q1 27 | YoY%   | Q1 26         | Q4 26 | Q1 27 | YoY    |
| Revenue from Operations* | 628              | 880   | 768   | 22.3% | 1,882          | 1,951 | 1,973 | 4.9%   | 2,507         | 2790  | 2,642 | 5.4%   |
| Business EBITDA          | 87               | 127   | 118   | 35.0% | 65             | 118   | 128   | 97.6%  | 152           | 247   | 247   | 63.0%  |
| Business EBITDA %        | 13.9 %           | 14.4% | 15.3% | 1.4pp | 3.4%           | 6.1%  | 6.5%  | 3.1pp  | 6.0%          | 8.9%  | 9.4%  | 3.4 pp |
| Reported EBITDA^         | 87               | 127   | 118   | 35.0% | 78             | 73    | 146   | 88.3%  | 165           | 202   | 266   | 61.4%  |
| PBT excl. RPS impact     | 49               | 105   | 77    | 58.2% | 6              | 37    | 88    | 1,439% | 54            | 142   | 164   | 201.8% |

## Pigment performance - Q1 FY27

Pigment-only results across legacy Sudarshan and Acquired Group

In ₹ Cr

|                          | Legacy Sudarshan |       |       |       | Acquired Group |       |       |        | Pigment Global |       |       |        |
|--------------------------|------------------|-------|-------|-------|----------------|-------|-------|--------|----------------|-------|-------|--------|
|                          | Q1 26            | Q4 26 | Q1 27 | YoY%  | Q1 26          | Q4 26 | Q1 27 | YoY%   | Q1 26          | Q4 26 | Q1 27 | YoY    |
| Revenue from Operations* | 578              | 778   | 730   | 26.4% | 1,882          | 1,951 | 1,973 | 4.9%   | 2,456          | 2,689 | 2,605 | 6.0%   |
| Business EBITDA          | 87               | 124   | 127   | 46.0% | 65             | 118   | 128   | 97.6%  | 165            | 244   | 257   | 68.8%  |
| Business EBITDA %        | 15.1 %           | 15.9% | 17.4% | 2.3pp | 3.4%           | 6.1%  | 6.5%  | 3.1pp  | 6.2%           | 9.1%  | 9.8%  | 3.6pp  |
| Reported EBITDA^         | 87               | 124   | 127   | 46.0% | 78             | 73    | 146   | 88.3%  | 165            | 199   | 275   | 67.7%  |
| PBT excl. RPS impact     | 50               | 103   | 88    | 75.4% | 6              | 37    | 89    | 1,439% | 56             | 141   | 176   | 212.8% |

Source: Arianth Research, Company Filings

**Q1FY27 Concall Key Highlights**

**Outlook:** Sudarshan posted a strong Q1 FY27, with consolidated (One Sudarshan) revenue of INR 26,420 Mn, up 5.4% YoY, and Business EBITDA of INR 2,470 Mn, up 63% YoY, taking margins to 9.4% from 6.0%. Management pushed back on the suggestion that underlying volumes declined once currency translation and RM-led pricing are stripped out, citing its extremely wide product price range (€1–€130/kg) and a tougher YoY base (last year's Q1 included extra stub-period sales around the acquisition). Confidence in the FY27/FY29 growth path (~20%+ over two years at the low end) rests on two controllable levers: continued cost/value-capture synergies and recovery of previously lost business (from insolvency, service gaps, and lack of focus under prior ownership) rather than aggressive market share gains. Notably, despite Q1 annualised revenue (~INR 106,000 Mn) already tracking above the top end of FY27 guidance (INR 98,000–102,000 Mn) and margins ahead of the ~INR 8,000 Mn EBITDA guide, management explicitly did not raise guidance, citing Middle East/geopolitical uncertainty, and will revisit after Q2 FY27.

**Segment performance:** Legacy Sudarshan grew revenue 22.3% YoY to INR 7,680 Mn with Business EBITDA up 35% to INR 1,180 Mn (margin 15.3%, +140bps YoY); management guided to sustaining 12–13% growth here. The Acquired Group (former Heubach/pigment business) grew revenue 4.9% YoY to INR 19,730 Mn, with Business EBITDA nearly doubling to INR 1,280 Mn (+97.6%) and margin expanding 310bps to 6.5% – a continued turnaround from near-zero EBITDA at acquisition. Reported EBITDA for the Acquired Group was INR 1,460 Mn, INR 180 Mn higher than Business EBITDA due to an inventory-overhead credit from rising stock. Historically, this business has done double-digit margins, but near-term guidance anchors to high-single-digit margins rather than legacy Sudarshan-like 15%+.

**RIECO** had a weak quarter: revenue fell 25% YoY to INR 380 Mn and EBITDA turned negative (-INR 100 Mn, -26.3% margin) which management attributed to subcontractor labour shortages and delayed customer site readiness. Management expects normalisation from the current quarter and reaffirmed a positive EBITDA exit by year-end FY27, with no active plan to hive off the business.

**Balance sheet:** Net debt fell to INR 5,310 Mn from a peak of INR 9,220 Mn (Sept-25), taking net debt/equity to 0.2x from 0.3x. Net working capital as % of sales improved to 23.6% from 25.9%. Annualised ROCE jumped to 22.7% from 10.8% in FY26, and Q1 EPS (non-annualised) was INR 12.3 versus INR 6.6 for all of FY26. Management plans to accelerate acquisition-debt repayment as the deleveraging trend continues.

**Guidance:** FY27 guidance was reaffirmed (not raised) at revenue of INR 98,000–102,000 Mn and EBITDA of ~INR 8,000 Mn; the Acquired Group's own FY27 guidance of ~€700 Mn sales and ~€35 Mn EBITDA was also reaffirmed. FY29 targets of INR 120,000–140,000 Mn revenue, INR 14,000–15,000 Mn EBITDA, and a net cash-positive position were reiterated unchanged, with management noting these have been held "from day one."

**Capex and margins:** No major capex is needed for volume growth given existing capacity; only selective, ROI-driven backward integration is being considered. Gross margin hit ~54% in Q1, up ~2pp QoQ, driven mainly by cost efficiencies (yields, utilities, production) rather than one-offs, and management guided to sustaining 50%+ gross margins. Pricing actions over the last 3–5 months have only passed through RM cost inflation, not opportunistic gains, and would be reversed if input costs soften.

**Macro backdrop:** Energy costs and RM prices (e.g., urea supply constraints in India) rose earlier in the year, logistics lead times extended by 1–2 weeks, and customers across segments delayed purchases amid the Middle East crisis. Mitigants include safety-stock build-up, tighter S&OP, alternate logistics routing, and closer customer planning. End markets: US/Europe coatings (decorative and auto) remain soft; plastics face short-term volatility from polymer price spikes and destocking; volume-driven printing inks are structurally declining while specialty/packaging inks grow; newer specialty categories (agro, digital inks) are growing well.

**Corporate actions:** The company is acquiring a 70% stake in Sudarshan Colorants directly from overseas subsidiaries - described as a pre-planned group holding-structure rationalisation, unrelated to deleveraging, with no business impact. Separately, a post-30-June restructuring agreement with an employee representative body at a European subsidiary remains unquantified; management expects clarity by end of Q2 FY27, implying a possible charge in Q2/Q3 not yet reflected in guidance.

**Key monitorables:** the Q2 guidance review given the Q1 beat, quantification of the European restructuring charge, RIECO's turnaround pace, sustainability of the Acquired Group's margin trajectory and the ~54% gross margin, and progress on the One SAP (Project Indica) go-live alongside further debt reduction.

**Sudarshan enters FY27 with strong profitability momentum and growing conviction in its long-term position** as one of the largest global pigment platforms, backed by broad technology depth and a global footprint that supports supply resilience

**Ongoing need to cautiously navigate a challenging market environment** driven by geopolitical uncertainty and overall GDP performance in our core markets

**Remaining integration work (SAP, GCC) is progressing well, with value capture continuing to drive profit and working capital gains** and an increasingly established engine for synergies

**We reaffirm our previous FY27 guidance for Acquired Group: Sales ~ € 700 Mn and EBITDA ~ € 35 Mn**

**FY 27 Outlook**

Source: Arianth Research, Company Filings

| Income Statement (Rs mn)      | FY25           | FY26          | FY27E          | FY28E          | FY29E          | FY30E          |
|-------------------------------|----------------|---------------|----------------|----------------|----------------|----------------|
| <b>Net revenues</b>           | <b>33,456</b>  | <b>97,872</b> | <b>103,170</b> | <b>110,474</b> | <b>118,347</b> | <b>129,655</b> |
| <b>Expenditure</b>            | <b>29,645</b>  | <b>91,973</b> | <b>95,122</b>  | <b>100,532</b> | <b>105,329</b> | <b>115,134</b> |
| Raw materials                 | 17,737         | 49,718        | 53,339         | 56,894         | 60,594         | 65,865         |
| Employee expenses             | 3,560          | 16,663        | 15,991         | 16,571         | 17,515         | 19,448         |
| Other expenditure             | 8,348          | 25,592        | 25,792         | 27,066         | 27,220         | 29,821         |
| <b>EBITDA</b>                 | <b>3,811</b>   | <b>5,899</b>  | <b>8,047</b>   | <b>9,943</b>   | <b>13,018</b>  | <b>14,521</b>  |
| EBITDA Margin                 | 11.4%          | 6.0%          | 7.8%           | 9.0%           | 11.0%          | 11.2%          |
| Other income                  | 334            | 792           | 887            | 993            | 1,113          | 1,246          |
| Depreciation                  | 1,662          | 3,472         | 3,583          | 3,712          | 3,841          | 3,924          |
| EBIT                          | 2,483          | 3,219         | 5,351          | 7,224          | 10,290         | 11,844         |
| Interest expense              | 483            | 1,649         | 1,588          | 1,512          | 1,451          | 1,453          |
| <b>PBT</b>                    | <b>2,000</b>   | <b>1,570</b>  | <b>3,763</b>   | <b>5,712</b>   | <b>8,839</b>   | <b>10,391</b>  |
| Taxes                         | 390            | 1,158         | 941            | 1,428          | 2,210          | 2,598          |
| <b>Reported PAT</b>           | <b>574</b>     | <b>115</b>    | <b>2,822</b>   | <b>4,284</b>   | <b>6,629</b>   | <b>7,793</b>   |
| <b>Exceptional Items</b>      | <b>(1,036)</b> | <b>(297)</b>  | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>       |
| <b>Adj. PAT</b>               | <b>1,610</b>   | <b>412</b>    | <b>2,822</b>   | <b>4,284</b>   | <b>6,629</b>   | <b>7,793</b>   |
| <b>Fully diluted EPS (Rs)</b> | <b>20.5</b>    | <b>5.2</b>    | <b>36.0</b>    | <b>54.6</b>    | <b>84.4</b>    | <b>99.3</b>    |

| Balance sheet                          | FY25          | FY26          | FY27E         | FY28E         | FY29E         | FY30E         |
|----------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Equity capital                         | 157           | 157           | 157           | 157           | 157           | 157           |
| Reserves and surplus                   | 33,767        | 34,345        | 37,014        | 41,145        | 47,620        | 55,260        |
| <b>Total Equity</b>                    | <b>33,924</b> | <b>34,502</b> | <b>37,171</b> | <b>41,302</b> | <b>47,777</b> | <b>55,417</b> |
| <b>Total borrowings</b>                | <b>23,885</b> | <b>24,864</b> | <b>23,504</b> | <b>22,392</b> | <b>21,515</b> | <b>21,563</b> |
| Deferred tax liability                 | 1,885         | 1,245         | 1,245         | 1,245         | 1,245         | 1,245         |
| Minority Interest                      | 5,982         | 4,038         | 4,038         | 4,038         | 4,038         | 4,038         |
| <b>Total capital</b>                   | <b>65,676</b> | <b>64,649</b> | <b>65,957</b> | <b>68,977</b> | <b>74,576</b> | <b>82,263</b> |
| Goodwill                               | 1,249         | 1,261         | 1,261         | 1,261         | 1,261         | 1,261         |
| Cash                                   | 15,112        | 10,749        | 16,390        | 19,145        | 27,882        | 34,849        |
| Inventory                              | 25,018        | 24,436        | 21,199        | 22,700        | 22,697        | 24,865        |
| Debtors                                | 12,250        | 16,790        | 16,959        | 16,647        | 16,860        | 19,537        |
| Loans & advances                       | 4             | 25            | 30            | 30            | 30            | 30            |
| Other Current Assets                   | 7,687         | 4,414         | 4,240         | 4,540         | 4,864         | 5,328         |
| <b>Total current assets</b>            | <b>60,071</b> | <b>56,414</b> | <b>58,819</b> | <b>63,062</b> | <b>72,332</b> | <b>84,610</b> |
| Current liabilities                    | 22,358        | 21,817        | 22,047        | 22,700        | 24,318        | 26,641        |
| Provisions                             | 8,305         | 9,061         | 8,480         | 7,567         | 8,106         | 8,880         |
| <b>Current liabilities &amp; Prov.</b> | <b>30,663</b> | <b>30,878</b> | <b>30,527</b> | <b>30,267</b> | <b>32,424</b> | <b>35,522</b> |
| <b>Net current Assets</b>              | <b>29,408</b> | <b>25,536</b> | <b>28,292</b> | <b>32,795</b> | <b>39,909</b> | <b>49,088</b> |
| Gross block                            | 34,568        | 40,163        | 41,663        | 43,163        | 44,663        | 46,163        |
| Less: cumulative dep.                  | 8,080         | 11,552        | 15,135        | 18,847        | 22,688        | 26,612        |
| <b>Net block</b>                       | <b>26,488</b> | <b>28,611</b> | <b>26,528</b> | <b>24,316</b> | <b>21,975</b> | <b>19,551</b> |
| CWIP                                   | 1,213         | 1,443         | 1,299         | 1,169         | 1,052         | 947           |
| Investments+ Other Assets              | 7,318         | 7,798         | 8,578         | 9,436         | 10,379        | 11,417        |
| <b>Total assets</b>                    | <b>65,676</b> | <b>64,649</b> | <b>65,957</b> | <b>68,977</b> | <b>74,576</b> | <b>82,263</b> |

Source: Arianth Research, Company Filings

| Cash flow statement                      | FY25            | FY26           | FY27E          | FY28E          | FY29E          | FY30E          |
|------------------------------------------|-----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Cash flow from operating activity</b> |                 |                |                |                |                |                |
| PBT                                      | 964             | 1,273          | 3,763          | 5,712          | 8,839          | 10,391         |
| Add: Depreciation                        | 1,662           | 3,472          | 3,583          | 3,712          | 3,841          | 3,924          |
| Add: Interest                            | 483             | 1,649          | 1,588          | 1,512          | 1,451          | 1,453          |
| Less: taxes paid                         | (390)           | (1,158)        | (941)          | (1,428)        | (2,210)        | (2,598)        |
| Add: other adjustments                   | -               | -              | -              | -              | -              | -              |
| Less: wc changes                         | (9,389)         | (491)          | 2,885          | (1,749)        | 1,623          | (2,212)        |
| <b>Total operating cash flows</b>        | <b>(7,706)</b>  | <b>4,448</b>   | <b>10,879</b>  | <b>7,760</b>   | <b>13,544</b>  | <b>10,958</b>  |
| Op. CF w/o WC changes                    | 1,683           | 4,939          | 7,994          | 9,508          | 11,921         | 13,170         |
| <b>Cash flow from investing activity</b> |                 |                |                |                |                |                |
| Capital expenditure                      | (19,509)        | (5,837)        | (1,356)        | (1,370)        | (1,383)        | (1,395)        |
| Change in investments                    | (5,439)         | (201)          | (566)          | (623)          | (685)          | (754)          |
| <b>Total investing cash flow</b>         | <b>(24,948)</b> | <b>(6,038)</b> | <b>(1,922)</b> | <b>(1,993)</b> | <b>(2,068)</b> | <b>(2,149)</b> |
| <b>Cash flow from financing activity</b> |                 |                |                |                |                |                |
| Share issuances                          | 19              | -              | -              | -              | -              | -              |
| Change in borrowings                     | 19,367          | 956            | (1,374)        | (1,126)        | (893)          | 31             |
| Dividend                                 | (153)           | (153)          | (153)          | (153)          | (153)          | (153)          |
| Interest payment                         | (483)           | (1,649)        | (1,588)        | (1,512)        | (1,451)        | (1,453)        |
| <b>Total financing cash flow</b>         | <b>18,749</b>   | <b>(846)</b>   | <b>(3,115)</b> | <b>(2,791)</b> | <b>(2,497)</b> | <b>(1,576)</b> |
| <b>Net change in cash</b>                | <b>(13,905)</b> | <b>(2,436)</b> | <b>5,842</b>   | <b>2,975</b>   | <b>8,979</b>   | <b>7,233</b>   |
| Opening cash & CE                        | 559             | 15,112         | 10,749         | 16,390         | 19,145         | 27,882         |
| <b>Closing cash &amp; CE</b>             | <b>15,112</b>   | <b>10,749</b>  | <b>16,390</b>  | <b>19,145</b>  | <b>27,882</b>  | <b>34,849</b>  |

| Key Ratios                | FY25  | FY26   | FY27E | FY28E | FY29E | FY30E |
|---------------------------|-------|--------|-------|-------|-------|-------|
| Effective tax rate (%)    | 19.5  | 73.8   | 25.0  | 25.0  | 25.0  | 25.0  |
| EBITDA margin (%)         | 11.4  | 6.0    | 7.8   | 9.0   | 11.0  | 11.2  |
| PAT Margin (%)            | 4.8   | 0.4    | 2.7   | 3.9   | 5.6   | 6.0   |
| EPS (Rs)                  | 20.5  | 5.2    | 36.0  | 54.6  | 84.4  | 99.3  |
| Cash EPS (Rs)             | 41.7  | 49.5   | 81.6  | 101.9 | 133.4 | 149.3 |
| BVPS (Rs)                 | 432.2 | 439.5  | 473.5 | 526.1 | 608.6 | 705.9 |
| <b>Valuation Ratios</b>   |       |        |       |       |       |       |
| ROaE (%)                  | 4.7   | 1.2    | 7.6   | 10.9  | 14.9  | 15.1  |
| ROaCE (%)                 | 7.3   | 9.3    | 14.4  | 18.4  | 23.1  | 23.0  |
| P/BV (x)                  | 2.7   | 2.6    | 2.4   | 2.2   | 1.9   | 1.6   |
| PE Ratio (x)              | 56.6  | 221.0  | 32.3  | 21.3  | 13.7  | 11.7  |
| EV/EBITDA (x)             | 24.7  | 16.8   | 11.4  | 9.5   | 6.5   | 5.3   |
| <b>Growth metrics (%)</b> |       |        |       |       |       |       |
| Revenue                   |       | 192.5  | 5.4   | 7.1   | 7.1   | 9.6   |
| EBITDA                    |       | 54.8   | 36.4  | 23.6  | 30.9  | 11.5  |
| Net profit                |       | (74.4) | 585.0 | 51.8  | 54.7  | 17.6  |

Source: Arianth Research, Company Filings

**Arihant Research Desk**Email: [instresearch@arihantcapital.com](mailto:instresearch@arihantcapital.com)

Tel. : 022-42254800

**Head Office**

#1011, Solitaire Corporate Park  
 Building No. 10, 1<sup>st</sup> Floor  
 Andheri Ghatkopar Link Road  
 Chakala, Andheri (E)  
 Mumbai – 400093  
 Tel: (91-22) 42254800

**Registered Office**

6 Lad Colony,  
 Y.N. Road,  
 Indore - 452003, (M.P.)  
 Tel: (91-731) 4217100/101  
 CIN: L66120MP1992PLC007182

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 ACCUMULATE  
 HOLD  
 NEUTRAL  
 REDUCE  
 SELL

**Absolute Return**

>20%  
 12% to 20%  
 5% to 12%  
 -5% to 5%  
 -5% to -12%  
 <-12%

**Research Analyst  
 Registration No.**

**Contact****Website****Email Id**

INH000002764

SMS: 'Arihant' to 56677

[www.arihantcapital.com](http://www.arihantcapital.com)[instresearch@arihantcapital.com](mailto:instresearch@arihantcapital.com)**Arihant Capital Markets Ltd.**

1011, Solitaire Corporate park, Building No. 10, 1st Floor,  
 Andheri Ghatkopar Link Road, Chakala, Andheri (E)  
 Tel. 022-42254800

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**Arihant Capital Markets Ltd.**

1011, Solitaire Corporate park, Building No. 10, 1st Floor,  
Andheri Ghatkopar Link Road, Chakala, Andheri (E)  
Tel. 022-42254800